



**REQUEST FOR PROPOSALS
LOCAL GOVERNMENT MANAGEMENT, FINANCIAL AND RESTRUCTURING
SERVICES**

The purpose of this Request for Proposals (RFP) is to solicit proposals and award contracts to firms that would serve as Primary and Secondary consultants for the New York State Division of the Budget (Division) and the Financial Restructuring Board for Local Governments (Board). The firms shall advise the Division on an as-needed basis in short-term consulting engagements that will focus on reviewing government operations, management practices, finances, economic base, and any other factors deemed relevant to make findings and recommendations on reforming and restructuring the operations of fiscally distressed local governments that come before the Board.

This RFP also outlines the terms and conditions, and all applicable information required for submission of a proposal. To prevent possible disqualification and to ensure compliance with the requirements of the RFP, Firms should pay strict attention to the proposal submission deadline and follow the format and instructions contained in this document.

Date	Event
August 30, 2023	Issuance of Request for Proposals
September 12, 2023 by 12:00 PM ET	Firm Inquiries Due
On or about September 19, 2023	Division’s Response to Firm Inquiries
October 3, 2023 by 12:00 PM ET	Proposal Submission Deadline
On or about the week of October 30, 2023	Finalist Interviews
November - December	Proposal Evaluation and Selection
February 1, 2024	Anticipated Contract Start Date

The Division reserves the right to change any of the dates stated in this RFP.

MWBE Goal: Established in each Statement of Work

SDVOB Goal: Established in each Statement of Work

Anticipated Contract Term: 5 years

The procurement is in a restricted period from the date this RFP is issued until the contract has been approved. All contacts/inquiries shall be made by email to the following address: Contracts@budget.ny.gov. Designated Contacts for this Procurement:

Contracts Officer: Michelle Heaslip
 Contract Administrator: Alisa Fortune
 Additional Contacts: Barbara Farley, Roxanne West

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1 Scope

1.1 Background

1.1.1 Division of the Budget

The New York State Division of the Budget (DOB or Division) is responsible for assisting the Governor in the development of the Executive Budget and serves as the Governor's primary advisor on fiscal matters such as local government and public authority finances. DOB manages program and policy delivery outcomes and has oversight of agency performance, with an enhanced emphasis on governance. The synthesis of management and budget functions within DOB ensures that the policies, programs and projects contained in the Budget are delivered in a timely, cost effective manner.

1.1.2 Financial Restructuring Board for Local Governments

Chapter 67 of the Laws of 2013 added a new Section 160.05 to Local Finance Law to create a permanent Financial Restructuring Board for Local Governments composed of ten members: the Director of the Budget (who serves as chair), the State Comptroller, the Attorney General and the Secretary of State (each of whom may designate an individual to serve on their behalf), and six other members appointed by the Governor. Of these six appointees, one is recommended by the Temporary President of the Senate, and one is recommended by the Speaker of the Assembly. At least one of the Governor's appointees must have significant experience in municipal financial and restructuring matters.

The Board, at the request of a "fiscally eligible municipality", is empowered to seek information and make necessary queries in order to comprehensively review a municipality's operations, finances, management practices, economic base and any other factors it deems relevant to make findings and recommendations on reforming and restructuring the operations of that municipality. Its recommendations do not bind a municipality, but if the municipality agreed to accept financial assistance, which may be provided by the Board up to a maximum of \$5 million, it would be required to fulfill the recommendations proposed by the Board. To date, the Board has approved and released Comprehensive Reviews for 26 municipalities throughout the State of New York.

Additional information on the Board and the application process for municipalities can be found at www.frb.ny.gov.

1.2 Services Required

The Division, in conjunction with the Financial Restructuring Board for Local Governments ("the Board"), is seeking two firms to provide local government management and financial assessment, restructuring and additional similar consulting services: one to serve as the Primary consultant (the highest composite scorer) and one to serve as the Secondary consultant (the next highest composite scorer). In their proposals, Firms must demonstrate the experience and ability to produce time-sensitive analyses, recommendations, and deliverables in the local government sector. In addition, firms should be able to provide experienced core staff that the Division may utilize for these

reviews of local government finances and operations, and recommended restructuring opportunities.

Firms responding to this RFP must have the resources, capacity, and flexibility to be deployed anywhere in the State, sometimes on short notice, and deal with diverse stakeholders. Additionally, where firms may not have specific necessary experience or expertise, or geographic availability, firms may work collaboratively to submit a joint proposal that addresses all aspects of the requested services.

The Division will request services from selected firms on a project-by-project basis through the issuance of Statements of Work (SOWs).

The nature of the services requested may include, but not be limited to, the following:

Review of Local Government Operations and Workforce

- Analyze the local government's operations, management policies, and processes to measure performance, identify opportunities to improve services, and increase governmental efficiency. The Division may request that this analysis be used to produce a report, or segment of a larger report. This may include, but will not be limited to:
 - Analyze and document current policies and processes of the local government;
 - Assess the functions performed by the local government, including enterprise activities, to determine operational improvement opportunities;
 - Examine statutory responsibilities, organizational structures, resources (budget, personnel, equipment, technology, facilities, and other assets), and workload;
 - Perform workforce cost analyses, including labor costs (personal service and fringe benefits), staffing levels, future turnover implications or opportunities, and other contractual or administrative workforce provisions in relation to industry benchmarks;
 - Design and perform a public safety (police and fire, as applicable) departmental comparison and analysis between the subject local government and at least 5 of its peer governments (within the county or region, as necessary). The analysis would cover but not be limited to: total spending; uniform and non-uniform headcounts; shift hours/structure; pay scales/rates; and, substantive, costly, or major contract provisions including minimum staffing, no layoff clauses, health benefit provisions, and recent/projected COLAs;
 - Assess the current approach to employee (and retiree) healthcare, including employee contributions, contractual requirements or limitations, the potential to combine health plans with other local governments, and the potential to modify municipally-provided coverage for Medicare-eligible retirees;
 - Review the use of information technology as it relates to operations management and finance, including but not limited to, payroll administration, time and attendance management, and/or other enterprise-wide functions, with the goal of assessing potential operational or fiscal benefits from upgrading or investing in Enterprise Resource Planning (ERP), or similar, systems;

- Analyze the roles of departments and individuals within a local government. Determine if there is duplication among department operations that could be consolidated or streamlined; and
- Perform best practice research and benchmarking analyses with comparable (peer) local government entities in NYS.

Review of Opportunities for Shared Services

- Review and analyze the local government's current shared services, along with potential new opportunities. The Division may request that this analysis be used to produce a report or segment of a larger report. This may include, but not be limited to:
 - Identify opportunities in services or functions where the local government may enter into a coordinated agreement with another local government entity, including for core services such as police, fire, and public works.
 - Assess the current array of shared services with neighboring local governments (county, school district, etc.) as deemed practicable by the Division or the firm;
 - Analyze prospective shared services opportunities with neighboring local governments and a proximal school district, including for core services such as police, fire, and public works. The analysis should include reasonable annual savings estimates and costs for shared services and efficiencies to the extent possible.

Review of Budget / Fiscal Analysis

- Review and analyze financial data (budgets, comprehensive annual financial reports or other relevant documents) of local governments. The Division may request that this analysis be used to produce a report or segment of a larger report. Analysis of financial information may include, but not be limited to identifying the following:
 - Revenue and expenditure trends;
 - Budget gaps (past and projected);
 - Accumulated deficits;
 - Operating deficits or a pattern of inaccurately reported budget revenues and expenditures;
 - Declining revenue sources;
 - Current and/or projected utilization and margins with respect to constitutional tax and debt limits;
 - Deteriorating cash positions and the issuance(s) of short-term debt;
 - Increasing reliance on one-time revenue sources;
 - Federal aid amounts and descriptions of uses, especially extraordinary or one-time aid, including American Rescue Plan Act Local Fiscal Recovery Funds and other pandemic-related assistance;
 - Declining fund balances (total / assigned / unassigned) for general fund and major funds; and

- Evaluate the long-term financial needs of the local government by providing financial forecasting on existing programs and policies, including any alternatives that may be more efficient and cost effective.
- Evaluate budgetary issues or polices that are identified during a local government review. The Firm should identify facts such as: if the local government utilizes multi-year budgeting/forecasting/planning; if budgetary assumptions are consistently misstated; or if the local government utilizes a financial management tracking system that allows for a real-time analysis of revenues and expenditures to be generated throughout the local fiscal year, which is crucial in identifying structural imbalances and potential cash flow issues before they arise.
- Review the local government's current debt structure and existing obligations - both short and long term - as well as future capital plan requirements and financing. Identify any debt issues that may exist and possible refunding and/or restructuring opportunities.

Expected Deliverables

For each municipal-specific project, the selected firms may be required to review and analyze the full spectrum of operations, government structures, and finances of the municipality, or firms may only be needed for a more limited engagement depending on the circumstances. Based on this review, the selected firms will be required to produce deliverables as specified in each SOW, which may include but not be limited to the following:

- Shared Services:
 - a. A report, or well-defined, comprehensive segment of a master report, that documents the municipality's functions/activities, and provides identification and analysis, including estimated costs and benefits, of collaborations that could be achieved together, including for core services such as police, fire, and public works. This report should include a summary of current Inter-Municipal Agreements (IMAs) between the municipality and neighboring political subdivisions, including an analysis of opportunities to expand current IMAs.
- Operations and Workforce:
 - a. A report, or well-defined, comprehensive segment of a master report, that documents the municipality's current functions/activities, and provides the identification, description, and analysis, including estimated costs and benefits, of each of the of operational/internal efficiencies that could be achieved. This must also include a full account of staffing levels within the locality's departments/agencies. This section should summarize labor contract provisions the municipality is required to provide to its bargaining units and its retirees, including raises, retirement, healthcare provisions, and other benefits.

- b. A report, or well-defined, comprehensive segment of a master report, that analyzes the municipality's staffing and related expenditures with an emphasis on labor costs (personal service and fringe benefits) in public safety agencies (police, fire, sheriff, etc.), in relation to industry benchmarks and neighboring localities, including the public safety departmental comparison and analysis between the subject local government and peer governments.
 - c. A report, or well-defined, comprehensive segment of a master report, that identifies and describes opportunities to restructure or re-engineer such departments, and estimated savings for each opportunity. This may include, but not be limited, to shift scheduling and organizational/hierarchical restructuring, with an emphasis on the current shift structure relative to industry benchmarks and comparable municipalities within New York State.
- Fiscal Analysis:
 - a. A report, or well-defined, comprehensive segment of a master report, that documents the municipality's current financial condition and projected budget gaps over a multi-year period. This shall include potential options to generate recurring budgetary relief with an emphasis on cost reduction strategies, including, but not limited to, opportunities for shared services with neighboring municipalities, opportunities for internal efficiencies, potential workforce or fringe benefit actions, and potential revenue enhancements that do not rely upon State funding increases. For each option, the analysis must also include an estimate of the budget impact by year, implementation costs or barriers, and any impact on service delivery, to the extent practicable.
 - b. This segment should include a multi-year gap closing plan that incorporates the various potential options for budgetary relief, with a goal of solving projected budget gaps and restoring structural balance without reliance on additional or recurring supplemental State assistance.

Overall, and in general, report deliverables should identify and describe areas within the municipality's operation and structure that could be improved, modified, or eliminated, as well as how such change would improve the municipality's fiscal position, while continuing to provide necessary services.

As noted in the deliverables section above, and to the extent practicable, analyses should include reasonable saving estimates and costs for shared services, internal efficiencies, and workforce actions, both upfront (current budget year) and annually thereafter.

The deliverables must be compiled into one or more written reports. The analysis of any identified opportunities for shared service collaborations, operational/internal efficiencies should include an estimate of the action's budget impact, potential implementation challenges and costs, and the potential impact on municipality staffing and service levels.

It is anticipated that some or all of the Firm's deliverables will be incorporated, in large or whole measure, by Board staff into the Comprehensive Review Report for the municipality. While the Firm's report deliverables may include charts, graphs, and tabular supplements, the nature of such deliverables must be in written prose format. PowerPoint or other similar summaries are not acceptable. Examples of previous Comprehensive Review Reports that have been approved by the Board can be found at <http://frb.ny.gov/recsDeterms/FRBRecommendedReview.html>.

Throughout a particular project, the Selected Firm may be required to hold weekly updates (by phone) with Division of the Budget and/or Financial Restructuring Board staff on progress, investigative clarification and/or direction, encountered issues, etc., to date.

Implementation Assistance

It may be necessary for the selected firms to provide implementation assistance for any local government that chooses to implement Board-recommended changes. This could involve monitoring and managing issues and risks, creating key performance indicators and performance reports, and, if possible, developing detailed baseline analytics that would assist the local government in streamlining its operations and finances. This may also involve the selected firms providing technical advice to a local government to assist in implementing the recommended changes. Implementation assistance may be requested by the Board on a project-by-project basis and the need further defined in the Statement of Work.

Statement of Work

In all cases, and at the onset of each engagement, the Firm and Division will document in a statement of work (SOW) the required services to complete the engagement, work products/deliverables to be developed, if any, staff names and titles, term of service, costs and payment structures, and any MWBE subcontracting goals. The selected Firm will also be expected to maintain adequate documentation of its work and staff, work under the direction of the Division, and to satisfy all of its obligations under the SOW. It is the Division's expectation that any resources assigned to this contract will be used in the most efficient and cost effective manner.

Upon approval of the contracts, selected Firms shall assign a staff member as a Contract Manager who will work with the Division to the creation and execution of each SOW. The selected Contract Manager shall have adequate authority, knowledge and experience to facilitate the develop the SOWs.

Statement of Work Development Process

1. Upon notification to the Primary or Secondary Consultant of an engagement, the Division will meet with the Firm to outline the engagement requirements, expectation of skills, experience necessary to be considered, goals, and any deliverables for the project.

2. The Firm will then create a proposed Work and Staffing Plan to be approved by the Division prior to any work commencing.
 - a. The Work and Staffing Plan must include: Names of anticipated State stakeholders, names and title of Firm staff and any third party stakeholders, including their roles, and responsibilities, how they will be incorporated in the project team, summary of project, budget, term/schedule, and any other information or requirement that may be required by the Division.
 - b. The Work and Staffing Plan must include resumes for all identified staff.
3. Upon acceptance of the Firm's proposed Work and Staffing Plan, and approval of all proposed Firm staffing by the Division, the Division will work with the Firm to finalize a Statement of Work to be executed for the engagement.
4. Upon mutual agreement and execution, the engagement shall commence

Any work the Firm does to develop and execute the SOW shall be at no cost to the Division and shall not be listed as a deliverable of the engagement unless specifically requested by the Division. Accordingly, the time of the Contract Manager shall not be billable to the Division for this work Any work completed without an executed SOW is done at risk and the State is not liable unless and until the SOW is executed.

1.3 Utilization of the Primary and Secondary Consultant

The Primary consultant shall be given first opportunity to accept an assignment, unless in the case of a condition noted below. There is no commitment by the Division that the Secondary consultant will be requested to provide any services. The Division will award assignments to the Secondary consultant if one or more of the following conditions exist:

- A. The Primary consultant has an actual or potential conflict of interest that, in the sole determination of the Division, could prevent the consultant from satisfactorily or ethically performing the assignment;
- B. The Secondary consultant has a demonstrated expertise that, in the sole determination of the Division, is superior to that of the Primary consultant for purposes of a particular assignment;
- C. The Division determines that the Primary consultant cannot undertake or complete an assignment or make appropriate staff available within the timeframes and costs established by the Division for the assignment;
- D. The Division and the Primary consultant are unable to come to agreement on the requirements and/or cost to complete an assignment;
- E. The Primary consultant and the Division mutually agree that work on a specific project be performed by the Secondary consultant.

Further, the Secondary consultant entering into this contract with the Division does so with the understanding that the Division may or may not engage the Secondary consultant during the course of the contract period. At the time of the release of this Request for Proposals, actual assignments to be performed under this contract have not been identified.

2 Proposal Requirements

The Firm should submit a proposal which clearly and concisely provides all of the information requested. A complete proposal for this RFP comprises three (3) separate proposals: Technical, Cost, and Administrative.

- **Technical Proposal** – The purpose of the Technical Proposal is for the Firm to demonstrate their qualifications, competence and capacity to undertake the engagement described herein.
- **Cost Proposal** – The Cost Proposal is the fee the Firm will charge the Division for the services described in this RFP.
- **Administrative Proposal** – The Administrative Proposal contains standard requirements by which the Firm must agree to abide, information requested by the Division in connection with these requirements, and additional forms to be completed by the Firm.

2.1 Technical Proposal

The Technical Proposal should specifically detail the Firm's experience and qualifications in providing the services sought by the Division. **Please note, in the Technical Proposal, Firms should not include any information related to their cost or the amount proposed for this RFP.**

Below is a listing of the technical information to be provided by the Firm. Firms must keep the Technical Proposal to a maximum of 25 pages (not including table of contents, resumes, and letters of reference).

A. Table of Contents

The table of contents should clearly identify the location of all material within the proposal by section and page number.

B. Executive Summary

An Executive Summary highlighting significant aspects of the Technical Proposal.

C. Project Approach

The Firm's proposal should include a narrative that describes the firm's and assigned staff's ability to provide quick turnaround assistance to the Division based on the

services requested. Further, the firm should describe its approach to, and history of, short-term and long-term local government management, financial, and restructuring projects. This section should include examples of the firm's uniqueness that will allow the firm to be successful in the short-term and long-term projects required by the Division and Board.

This section must include an acknowledgement that, if selected, your firm has the ability to respond rapidly and effectively to assignments across the State and that those staff approved by the Division as part of the contract will continue to be available for those assignments. Firm should be aware that replacement staff are subject to the approval of the Division during the contract term.

D. Staff Experience and Qualifications

In this section of the Technical Proposal, Firms should demonstrate that the proposed staff have the knowledge and ability to perform the services described in the RFP.

1. Supply a project organization chart, with names and titles of the individuals to be assigned to the project. Firms should identify the Engagement Partner and Project Manager, and other staff including any and all subcontractors to be assigned to the engagement consistent with the title definitions in the Cost Proposal Form (Form 1) of the RFP. For each subcontractor(s) staff member, identify the name of the subcontractor(s) and NYS MWBE or SDVOB certification, if any.
2. For each individual proposed, provide specific examples of prior experience comparable to the size and scope of this engagement. Specific information that should be provided for each staff person includes:
 - Name
 - Title and role in the firm
 - Experience, including listing of current local government management, financial, and restructuring services assignments with New York State municipalities and other governmental agencies and roles on the assignments (i.e., Project manager or others)
 - Description of how each staff member's experience and training would qualify them for these short-term and long-term engagements
 - Whether certain staff would work specifically on financial or performance audit projects
3. Discuss how the team was assembled and how the work will be completed. Include a description of the subcontractor's past work for the Firm, if any, and how the Firm will monitor the work performed by the subcontractor.
4. In an appendix of the Firm's Technical Proposal, please include resumes for all members of the team, including subcontract personnel who are likely to work on the project. Resumes do not count toward the 25-page limit.

E. Firm Experience and Qualifications

In this section of the Technical Proposal, Firms should demonstrate relevant experience by providing the following:

1. A summary of the Firm's technical expertise that describes the unique capabilities of the Firm. This narrative should discuss the Firm's ability to provide local government management, financial, and restructuring services to the Division.
2. A detailed description of the direct prior experience of the Firm, comparable to those services detailed in Section 1.2 in the last five (5) years. Specifically, Firms should detail three similar engagements of actual client projects that demonstrate the depth and breadth of the Firm's expertise and experience, including a description of the direct prior experience of your firm with New York State and other governmental entities relating to local government management, financial, and restructuring services.

For each of the three client projects, please indicate the following:

- a. Name of client organization
- b. Role of the Firm
- c. Type of client (e.g., government entity (local, State, Federal), private company, etc.)
- d. Project description
- e. Project duration including start/end dates
- f. Number of Firm staff (FTEs) involved
- g. Identify if the Firm provided guidance to the government entity on implementing the recommendations and if the Firm monitored or oversaw the implementation.
- h. Any other information regarding the project that would assist the Division in determining the success experienced by the client

F. Reference Letters

Firms are asked to supply the Division with letters of reference for the following:

1. At least two (2) of the Firm's engagements described above;
2. One (1) letter of reference for the proposed Engagement Partner; and
3. One (1) letter of reference for the proposed Project Manager.

Reference letters should include the name, address and contact information of the Client. Client should include a brief description of the type and scope of services of the engagement, as well as the term and quality of work performed during the engagement.

The Division may seek additional information from references regarding subjects that may include, but are not limited to, the quality of services provided, anticipated ability to perform the services required in this RFP, and the responsiveness of the Firm to the client during the project.

Considering the criteria, any missing letters of reference or the inability to contact a Firm or staff reference provided by a Firm will not be looked upon favorably and may result in a reduction of points.

G. Discussion Topics

Firms should include their written responses to the following discussion topics as part of their Technical Proposal. In responding to these discussion topics, Firms should also demonstrate an understanding of New York State local governments and the need for the services described in Section 1.2 of this RFP.

1. Describe some the most serious problems facing local governments in New York State and what actions local government officials should take to address them.
2. Describe the areas of greatest opportunity for efficiencies and consolidation in New York State's local governments. What are the impediments to these being implemented and how would the Firm approach recommendations so that these impediments could be overcome.
3. Describe the most significant local government restructuring the Firm has engaged within/upon, including the Firm's approach, recommendations, whether they were implemented, and how the firm assisted in the implementation process.
4. Describe how the Firm would approach analyzing a fiscally distressed local government, including how it would determine which changes to recommend.
5. Describe up to three engagements in which the Firm recommended a consolidation / coordinated functions across local governments (e.g., one town merging with a neighboring town) or within a local government (e.g., the consolidation of the public works department with the highway department). What did the Firm recommend? How did the Firm determine that the consolidation should be recommended? How did the Firm assist the local government in implementing the recommendations?

2.2 Cost Proposal

Among the selection criteria is the fee the Firm will charge the Division for the services described in this RFP. The Cost Proposal is an integral component of a Firm's three-part submission. The Cost Proposal Form (Form 1) must be completed in its entirety according to the instructions included in Form 1. **Proposals with a fee format different from the format indicated in Form 1 will be deemed non-responsive and the entire proposal will not be considered for evaluation or award.**

Compensation

Compensation for services under any resultant contract shall be determined in the SOW and shall be based upon the hourly rates included in the selected Firm's cost proposal. The Firm and the Division will agree to establish and document in a mutually agreed-upon SOW the method of compensation, which may consist of time and materials, fixed-price

payments, or not-to-exceed payments, among others. Rates in excess of the contract hourly rates are not allowed. Selected Firms shall submit invoices according to the terms of the resulting contract and SOW.

Manner of Payment

Payment of the successful Firm will be based upon the fees stipulated in the Contract. The Division will compensate the successful Firm following submission of an approvable invoice according to the contract.

The State of New York is not liable for any costs incurred by a Firm in the preparation and/or production of any proposal, or for any work performed prior to the execution of a formal contract.

2.3 Administrative Proposal

The Administrative Proposal contains standard requirements by which the Firm must agree to abide, information requested by the Division in connection with these requirements, and additional forms to be completed by the Firm. Firms should complete and submit the administrative forms listed below:

- **Form 2:** The Firm Information and Attestation, which will be considered an integral part of the Proposal, should be signed and submitted with the Administrative Proposal. The Firm Information and Attestation should be signed by an individual authorized to contractually bind the Firm. A proposal with an unsigned Firm Information and Attestation page may be rejected. **Modified forms will not be accepted.**
- **Form 3:** Non-Collusive Bidding Certification. This form should be signed and submitted with the Administrative Proposal.
- **Form 4:** Firm Assurances of no Conflict of Interest or Detrimental Effect. This form must be signed by an authorized executive or legal representative and should be submitted with the Administrative Proposal. **Modified forms will not be accepted.**
- **Form 5:** Article 15-A Requirements. Complete and submit the following with the Administrative Proposal:
 - Form 5.1 – Workforce Composition Form.
 - Form 5.2 – Minority and Women-Owned Business Enterprises – Equal Employment Opportunity Policy Statement – If Firm, or any of its subcontractors, does not have an existing EEO policy statement, the Division may require the Firm or subcontractor to adopt the attached model statement.
- **Form 6:** MWBE Diversity Practices. Complete and submit the following with the Administrative Proposal:
 - Form 6.1 – Responses to Diversity Practices Questionnaire, including documentation.

- **Form 7:** A Vendor Responsibility Questionnaire should be certified and filed by the proposal submission deadline. The Vendor Responsibility determination is required for review and approval of the contract by the State Comptroller's Office. Firms should file online with the New York State VendRep System, or submit a paper Questionnaire.

For any subcontract in excess of \$100,000, a Vendor Responsibility Questionnaire should be completed by the subcontractor and certified and filed by the proposal submission deadline. Subcontractor firms should file online with the New York State VendRep System, or submit a paper Questionnaire with the Firm's proposal.

- **Form 8:** Procurement Lobbying Form should be completed and submitted with the Administrative Proposal confirming and certifying compliance with the Procurement Lobbying Law, including disclosure of any findings of non-responsibility. **Modified forms will not be accepted.**
- **Form 9:** Disclosure of Pending or Prior Lawsuits, Conflicts of Interest, or Investigations or Disciplinary Actions Form should be completed and submitted with the Administrative Proposal.
- **Form 10:** Freedom of Information Law Redaction Request form should be submitted with the Administrative Proposal. If there is specific information in a Firm's proposal that a Firm claims to be proprietary and/or trade secret information that meets the definition set forth in Section 87(2)(d), the Firm should provide a letter in its Administrative Proposal outlining any specific concerns regarding disclosure under the New York State Freedom of Information Law (Article 6 of the Public Officers Law).
- **Form 11:** Executive Order No. 177 Certification should be completed and submitted with the Administrative Proposal.
- **Form 12:** Sexual Harassment Prevention Certification. This form should be signed and submitted with the Administrative Proposal.
- **Form 13:** Executive Order No. 16 Certification. This form should be completed, signed and submitted with the Administrative Proposal

2.4 Firm Inquiries/Revisions to this RFP

Questions or requests for clarification regarding this RFP should be submitted via email, citing the RFP page and section, by 12:00 P.M. ET on **September 12, 2023** to contracts@budget.ny.gov. Questions will not be accepted orally and any question received after the deadline may not be answered. The comprehensive list of questions/requests for clarifications and the official responses will be posted to the Division's website and notice of such posting will be sent to all Firms who have been furnished this RFP by the Division.

In the event that it becomes necessary to clarify or revise this RFP, such clarification or revision will be made by addendum. Any addendum to this RFP will become part of this RFP and part of any contract awarded as a result of this RFP.

Further, if a Firm discovers any ambiguity, conflict, discrepancy, omission or other error in this RFP, immediately notify the contacts listed on the cover page of such error and request clarification or modification to the document. The Division shall make RFP modifications by addendum, provided that any such modifications would not materially benefit or disadvantage any particular Firm. Such clarification will be given by written notice to all parties who have been furnished an RFP by the Division.

If a Firm fails to notify the Division of a known error, or an error that reasonably should have been known, prior to the proposal submission deadline, the Firm shall assume the risk. If awarded the contract, the Firm shall not be entitled to additional compensation or time by reason of the error or its late correction.

There are no designated dates for the release of addenda. Therefore, interested Firms should check the Division's website on a daily basis from time of RFP issuance through bid opening. It is the sole responsibility of the Firm to be knowledgeable of all addenda related to this procurement.

All RFP addenda will be issued on the Division's website at the following address: www.budget.ny.gov/contract/index.html.

2.5 Submission of a Complete Three-Part Proposal

Firms must submit via email a searchable, electronic version of their proposal (A Proposal Checklist is located in Appendix C to assist Firms in compilation of proposals). **No hardcopy proposals will be accepted.** The email subject line should identify the RFP and be sent to contracts@budget.ny.gov by the deadline outlined below.

1. Proposals should be addressed to:
Michelle Heaslip
New York State Division of the Budget
State Capitol, Room 129
Albany, NY 12224
2. Submission of proposals in a manner other than as described in these instructions will not be accepted. ***Late proposals will not be considered for award.***
3. A complete package (Technical, Cost, and Administrative Proposals) must be received by **12:00 P.M. ET on Tuesday October 3, 2023.**

2.6 Proposal Ownership

All proposals and accompanying documentation become the property of the State of New York and will not be returned. The Division reserves the right to use any portions of the Firm's proposal not specifically noted as proprietary.

3 Evaluation Process

3.1 General Information

The Division will evaluate each proposal based on the “Best Value” concept. This means that the proposal that “optimizes quality, cost, and efficiency among responsive and responsible Firms”, shall be selected for award (State Finance Law, Article 11, § 163).

During the evaluation process, the Division may require clarifying information from a Firm. If specific sections of the written proposal require clarification, the Division will identify the section(s) and information requested in writing. The Firm should respond by the deadline stated in the correspondence. In addition, the Division may use the proposal, information obtained through any interviews, and the Division’s own investigation of a Firm’s qualifications, experience, ability or financial standing, and any other material or information submitted by the Firm in the course of evaluation and selection under this RFP. The State reserves the right to contact other sources not necessarily identified in the proposal to obtain information.

3.2 Submission Review

The Division’s Contracts Office will examine all proposals that are received in a proper and timely manner to determine if they meet the proposal submission requirements, as described in Section 2 of this RFP. Proposals that are materially deficient in meeting the submission requirements or have omitted material documents, in the sole opinion of the Division, may be rejected. All proposals passing the submission review will be evaluated.

3.3 Evaluation and Scoring

Technical Evaluation (71.25 Points)

An Evaluation Panel will independently score each Technical Proposal that meets the submission requirements of this RFP. Evaluation Panel members will score Technical Proposals to identify Firms with the highest probability of satisfactorily providing the services described in Section 1.2 of this RFP. Evaluations will be based on the Firm’s demonstration of its ability to provide the services required through its Technical Proposal. Individual Panel member scores will be averaged to calculate a technical score for each responsive Firm.

MWBE Diversity Practices (3.75 Points)

MWBE Diversity Practices will be evaluated based upon the Firm’s responses to the Questionnaire developed by the New York State Division of Minority and Women’s Business Development, and found in Form 6.1. This Questionnaire consists of seven (7) questions for Firms to answer. Some questions request supporting documentation to support certain answers. Additional scoring information for diversity practices can be found in Form 6.2.

Cost Evaluation (25 Points)

The Division's Contracts Office will examine the Cost Proposal (Form 1), and review it for responsiveness to cost requirements. If a Cost Proposal is found to be non-responsive, that proposal will be eliminated from consideration. All complete, responsive proposals will receive a cost score.

Cost proposals will be evaluated on a pre-determined formula using the information provided in Form 1. The maximum score (25 points) will be allocated to the proposal with the lowest cost according to this formula. All other proposals will receive a proportionate score to the proposal with the lowest cost, according to the following formula:

Cost points awarded = (25 potential points) X (Low Bid / Firm's Bid)

3.4 Finalists and Interviews

An initial composite score for each responsive Firm will be calculated by adding the Technical Proposal points, MWBE Diversity Practices points, and Cost Proposal points. The Finalist Firms will be the Firms with the three highest initial composite scores and any Firms within ten percent of the average initial composite score of the top-three ranked Firms.

Finalists will be notified of the date, location, and time of their interview. The interview will be designed to allow finalists to demonstrate their ability to provide the required services. The proposed Engagement Partner and Project Manager, as well as other key personnel who would be responsible for providing the required services, should be present and participate in the interview. The Division reserves the right to conduct the interviews in-person or virtually at its sole discretion.

Further information with regard to the format of this stage of the evaluation may be provided to the Firm prior to the interview. The interview should substantiate the characteristics and attributes claimed by the Firm in the written response to the RFP. Technical scores may be revised based on the information gained from Finalist interviews. However, the interviews will not be an opportunity to cure material omissions in Firms' proposals and are not a substitute for a well-written proposal.

In the event that there is only one Finalist Firm, the Division may choose to forego the interview at its discretion.

3.5 Final Composite Score

The final composite score for each responsive Firm will be calculated by adding the final Technical Proposal points, MWBE Diversity Practices points, and Cost Proposal points for each Firm. The Firm with the highest final composite score will be selected as the Primary consultant. The next highest final composite scorer will be selected as the Secondary consultant.

4 Award of Contract/Debriefing

4.1 Contract Award

The Division expects to award two contracts as a result of this RFP. However, the Division reserves the right to not award a contract, at its sole discretion.

1. Notification of selection/non-selection will be sent to Firms by email.
2. Contract award is subject to approval of the Office of the Attorney General and the Office of the State Comptroller.
3. Upon contract award, public announcements or news releases pertaining to the contract shall not be made without the prior written consent of the Division.
4. Upon notification of selection, the following administrative forms will be required:
 - State Finance Law Section 163(4) (g) imposes certain reporting requirements on contractors doing business with New York State. Concerning these reporting requirements, the selected Firm agrees to complete and submit an initial planned employment data report. The selected Firm also agrees to submit an annual employment report by May 15 of each year of the contract.
 - A Sales Tax Certification is required for review and approval of the contract by the Comptroller's Office.
 - Proof of Workers' Compensation and Disability Insurance as required by Sections 57 and 220 of the New York State Workers' Compensation Law (WCL).

These forms can be reviewed in Appendix B (Sample Contract/Post Award Forms) of the RFP.

4.2 Debriefings

Unsuccessful Firms shall be notified upon the Division's selection of a Contractor. Consistent with New York State Finance Law §163, Firms may, within fifteen (15) calendar days of notification of selection/non-selection, request a debriefing to discuss the evaluation of their proposal.

5 Contractual Requirements

The written contract with the awarded Firm shall be a State contract that includes the "Standard Clauses for New York State Contracts", attached to this RFP as Appendix A. The entire Agreement shall consist of the documents, appendices and forms listed below. Conflicts between these documents shall be resolved in the following order of precedence:

1. Appendix A: Standard Clauses for NYS Contracts;
2. The Contract, including all exhibits, appendices, forms and attachments;

3. The RFP and any and all modifications and clarifications thereto; and
4. The Contractor's Proposal and any clarifications thereto.

The written contract will be modeled off of the attached sample contract presented in Appendix B. Firms offer their proposals accepting the terms and conditions of the sample contract.

6 Reservation of Rights

The Division reserves the right to:

- Reject any or all proposals received in response to the RFP;
- Withdraw the RFP at any time, at the Division's sole discretion;
- Accept a proposal and any subsequent proposal for the contract from someone other than the lowest cost Firm consistent with the criteria for the evaluation of proposals;
- Make an award under the RFP in whole or in part;
- Disqualify any Firm whose conduct and/or proposal fails to conform to the requirements of the RFP;
- Seek clarifications and revisions of proposals;
- Use proposal information obtained through site visits, management interviews and the State's investigation of a Firm's qualifications, experience, ability or financial standing, and any material or information submitted by the Firm in response to the agency's request for clarifying information in the course of evaluation and/or selection under the RFP;
- Prior to the bid opening, amend the RFP specifications to correct errors or oversights, or to supply additional information, as it becomes available;
- Prior to the bid opening, direct Firms to submit proposal modifications addressing subsequent RFP amendments;
- Change any of the scheduled dates;
- Eliminate any mandatory, non-material specifications that cannot be complied with by all of the prospective Firms;
- Waive any requirements that are not material;
- Negotiate with the successful Firm within the scope of the RFP in the best interests of the State;
- Conduct contract negotiations with the next responsible Firm, should the Division be unsuccessful in negotiating with the selected Firm;
- Utilize any and all ideas submitted in the proposals received;
- Request best and final offers; and
- Require clarification at any time during the procurement process and/or require correction of arithmetic or other apparent errors for the purpose of assuring a full and complete understanding of a Firm's proposal and/or to determine a Firm's compliance with the requirements of the solicitation.
- Negotiate with the next highest-rated, qualified Firm for purposes of executing a contract, if it is subsequently determined by the Division that the successful Firm is not responsible.

7 Freedom of Information Law

New York State's Freedom of Information Law (FOIL) (Public Officers Law, Article 6, Sections 84-90), available at: <https://www.dos.ny.gov/coog/foil2.html>, promotes the public's right to know the process of governmental decision-making and grants maximum public access to governmental records. All proposals submitted in response to this RFP may be subject to disclosure under FOIL.

However, pursuant to Section 87(2)(d) of FOIL, a State agency may deny access to those portions of proposals or portions of a successful Firm's contract which are "trade secrets" or submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which, if disclosed, would cause substantial injury to the competitive position of the subject enterprise.

Please note that all information that a Firm may claim as proprietary, copyrighted or rights-reserved is not necessarily protected from disclosure under FOIL.

If there is information in a Firm's proposal that a Firm claims meets the definition set forth in Section 87(2)(d), the Firm should indicate so on Form 10 and provide a letter in its Administrative Proposal outlining any specific concerns.

Failure to identify the information which a Firm believes should be protected by Section 87(2)(d) may result in such information being disclosed if a request is received.

It is a Firm's responsibility to consult an attorney with any questions the Firm may have about New York State's Freedom of Information Law. All work products described herein may also be subject to FOIL disclosure.

The State will not honor any attempt by a Firm either to designate its entire bid proposal as proprietary and/or to claim copyright protection for its entire proposal.

The selected Firm must provide to the Division all information, records, and other written material it produces, possesses, or relies upon if such material is the object of a legitimate request to the Division pursuant to the Freedom of Information Law.

8 Ethics

8.1 Ethics Requirements

The Firm and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors and successors (collectively, the "Ethics Requirements"). The Firm certifies that all of its employees and those of its Subcontractors who are former employees of the State and who are assigned to perform services under any resulting contract shall be assigned in accordance with all Ethics Requirements. During the Term, no person who is employed by the Firm or its subcontractors and who is disqualified from providing services under

any resulting contract pursuant to any Ethics Requirements may share in any net revenues of the Firm or its subcontractors derived from any resulting contract. The Firm shall identify and provide the State with notice of those employees of the Firm and its subcontractors who are former employees of the State that are proposed to perform services under any resulting contract, and make sure that such employees comply with all applicable laws and prohibitions. The State may request that the Firm provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, or its predecessors and successors, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government or its predecessors and successors. The State shall have the right to withdraw or withhold approval of any Subcontractor if utilizing such Subcontractor for any work performed hereunder would be in conflict with any of the Ethics Requirements. The State shall have the right to terminate any resulting contract at any time if any work performed hereunder is in conflict with any of the Ethics Requirements.

8.2 Vendor Responsibility Determination

The Division will conduct a review of each prospective Firm's Vendor Responsibility Questionnaire (Form 7) to provide reasonable assurances that the Firm is responsible.

The Division will make a finding of responsibility or non-responsibility before making a contract award, considering any information that comes to its attention concerning the Vendor's responsibility.

If the Division identifies potentially negative information in its review, the Division will notify the Firm. If the Division makes a preliminary finding that the Firm is non-responsible, the Division will detail in writing to the Firm the reasons(s) for the preliminary determination, and will provide an opportunity for the Firm to respond before the determination is finalized.

A Firm awarded a contract is required to update their responsibility determination if a material event occurs requiring an amendment. The awarded Firm is also required to update vendor responsibility questionnaires as new information becomes available.

The Firm awarded a contract shall at all times during the contract term remain responsible. During the term of this contract, any changes in the provided Questionnaire shall be disclosed to the Division, in writing, in a timely manner. Failure to make such disclosure may result in a determination of non-responsibility and termination of the contract. Furthermore, the awarded Firm agrees, if requested by the Division, to present evidence of its continuing legal authority to do business in New York State, its integrity, experience, ability, prior performance, and organizational and financial capacity.

The Division, in its sole discretion, reserves the right to suspend any or all activities under the contract, at any time, when it discovers information that calls into question the responsibility of the awarded Firm. In the event of such suspension, the awarded Firm will be given written notice outlining the particulars of such suspension. Upon issuance of

such notice, the awarded Firm must comply with the terms of the suspension order. Contract activity may resume at such time as the Division issues a written notice authorizing a resumption of performance under the contract.

Upon written notice to the awarded Firm, and a reasonable opportunity to be heard by the appropriate Division officials or staff, the contract may be terminated by the Division at the Firm's expense where the Firm is determined by the Division to be non-responsible. In such event, the Division may complete contractual requirements in any manner it deems advisable and pursue available legal or equitable remedies for breach.

The Division reserves the right to terminate a contract for non-responsibility, including failure to disclose information.

This provision shall also apply to any proposed subcontractor performing services under the resulting contract in excess of \$100,000.

8.3 Public Officers Law

Contractors, consultants, vendors, and subcontractors may hire former State Agency or Authority employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of the State Agency or Authority may neither appear nor practice before the State Agency or Authority, nor receive compensation for services rendered on a matter before the State Agency or Authority, for a period of two years following their separation from State Agency or Authority service. In addition, former State Agency or Authority employees are subject to a "lifetime bar" from appearing before the State Agency or Authority or receiving compensation for services regarding any transaction in which they personally participated or which was under their active consideration during their tenure with the State Agency or Authority.

9 Minority- and Women-Owned Businesses (MWBE)

9.1 MWBE Interest

New York State certified Minority- and Women-Owned Businesses (MWBE) may request that their firm's contact information be included on a list of MWBE firms interested in serving as a subcontractor for this procurement. The listing will be publicly posted on the Division's website for reference by the bidding community. A firm requesting inclusion on this list should send contact information and a copy of its certification to contracts@budget.ny.gov. Nothing prohibits an MWBE Vendor from submitting a proposal as a prime Contractor.

9.2 NYS Executive Law Article 15-A

Pursuant to New York State Executive Law Article 15-A and Parts 140-145 of Title 5 of the New York Codes, Rules and Regulations, the Division is required to promote opportunities for the maximum feasible participation of New York State-certified Minority and Women-owned Business Enterprises ("MWBEs") and the employment of minority group members and women in the performance of Division contracts.

Business Participation Opportunities for MWBEs

For purposes of this solicitation, the Division shall establish MWBE participation goals inclusive of New York State-certified Minority-owned Business Enterprises (“MBE”) participation and New York State-certified Women-owned Business Enterprises (“WBE”) participation (based on the current availability of qualified MBEs and WBEs) when each SOW is issued under the Contract. If required in the SOW, a Contractor on any contract resulting from this procurement (“Contract”) must document its good faith efforts to provide meaningful participation by MWBEs as subcontractors and suppliers in the performance of the Contract. To that end, by submitting a response to this RFP, the Firm agrees that the Division may withhold payment pursuant to any Contract awarded as a result of this RFP pending receipt of the required MWBE documentation. The directory of MWBEs can be viewed at: <https://ny.newnycontracts.com>. For guidance on how the Division will evaluate a Contractor’s “good faith efforts,” refer to 5 NYCRR§142.8.

The Firm understands that only sums paid to MWBEs for the performance of a commercially useful function, as that term is defined in 5 NYCRR § 140.1, may be applied towards the achievement of the applicable MWBE participation goal. The portion of a contract with an MWBE serving as a broker that shall be deemed to represent the commercially useful function performed by the MWBE shall be 25 percent of the total value of the contract.

In accordance with 5 NYCRR§142.13, the Firm further acknowledges that if it is found to have willfully and intentionally failed to comply with the MWBE participation goals set forth in the Contract resulting from this RFP, such finding constitutes a breach of Contract and the Division may withhold payment as liquidated damages.

Such liquidated damages shall be calculated as an amount equaling the difference between: (1) all sums identified for payment to MWBEs had the Contractor achieved the contractual MWBE goals; and (2) all sums actually paid to MWBEs for work performed or materials supplies under the Contract.

By submitting a bid or proposal, a Firm agrees to demonstrate its good faith efforts to achieve the applicable MWBE participation goals by submitting evidence thereof through the New York State Contract System (“NYSCS”), which can be viewed at <https://ny.newnycontracts.com>, provided, however, that a Firm may arrange to provide such evidence via a non-electronic method by contacting the Division’s Contracts Office at contracts@budget.ny.gov.

If MWBE goals are set forth in a SOW, the Contractor will be required to attempt to utilize, in good faith, any MBE or WBE identified within its MWBE Utilization Plan included in the SOW, during the performance of the Contract. Requests for a partial or total waiver of established goal requirements made subsequent to Contract Award may be made at any time during the term of the Contract to the Division, but must be made no later than prior to the submission of a request for final payment on the Contract.

If MWBE goals are set forth in a SOW, the successful Contractor will be required to submit a quarterly MWBE Contractor Compliance & Payment Report to the Division by the 10th day following each end of quarter over the term of the Contract documenting the progress made toward achievement of the MWBE goals of the Contract.

Equal Employment Opportunity Requirements

By submission of a bid or proposal in response to this solicitation, the Firm agrees with all of the terms and conditions of Appendix A Standard Clauses for All New York State Contracts including Clause 12 - Equal Employment Opportunities for Minorities and Women Or Authority equivalent to Appendix A. The Firm is required to ensure that it and any subcontractors awarded a subcontract for the construction, demolition, replacement, major repair, renovation, planning or design of real property and improvements thereon (the "Work"), except where the Work is for the beneficial use of the Firm, shall undertake or continue programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, gender identity or expression, age, disability or marital status. For these purposes, equal opportunity shall apply in the areas of recruitment, employment, job assignment, promotion, upgrading, demotion, transfer, layoff, termination, and rates of pay or other forms of compensation. This requirement does not apply to: (i) work, goods, or services unrelated to the Contract; or (ii) employment outside New York State.

The Firm will be required to submit a Minority and Women-owned Business Enterprise and Equal Employment Opportunity Policy Statement, Form 5.4, to the Division with its bid or proposal.

If awarded a Contract, the Firm shall submit a Workforce Utilization Report and shall require each of its Subcontractors to submit a Workforce Utilization Report, in such format as shall be required by the Division on a quarterly basis during the term of the Contract.

Pursuant to Executive Order #162, contractors and subcontractors will also be required to report the gross wages paid to each of their employees for the work performed by such employees on the contract utilizing the Workforce Utilization Report on a quarterly basis.

Further, pursuant to Article 15 of the Executive Law (the "Human Rights Law"), all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor and sub-contractors will not discriminate against any employee or applicant for employment because of race, creed (religion), color, sex, national origin, sexual orientation, gender identity or expression, military status, age, disability, predisposing genetic characteristic, marital status or domestic violence victim status, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest.

Please Note: Failure to comply with the foregoing requirements may result in a finding of non-responsiveness, non-responsibility and/or a breach of the Contract, leading to the withholding of funds, suspension or termination of the Contract or such other actions or enforcement proceedings as allowed by the Contract.

10 Service-Disabled Veteran-Owned Business Enterprises (SDVOB)

10.1 NYS Veteran's Services Law Article 3

Article 3 of the New York State Veterans' Services Law provides for more meaningful participation in public procurement by certified Service-Disabled Veteran-Owned Businesses ("SDVOBs"), thereby further integrating such businesses into New York State's economy. The DIVISION recognizes the need to promote the employment of service-disabled veterans and to ensure that certified service-disabled veteran-owned businesses have opportunities for maximum feasible participation in the performance of DIVISION contracts.

In recognition of the service and sacrifices made by service-disabled veterans and in recognition of their economic activity in doing business in New York State, CONTRACTORS are strongly encouraged and expected to consider SDVOBs in the fulfillment of the requirements of the AGREEMENT. Such participation may be as subcontractors or suppliers, as protégés, or in other partnering or supporting roles.

For purposes of this procurement, the DIVISION conducted a comprehensive search and determined that the AGREEMENT does not offer sufficient opportunities to set specific goals for participation by SDVOBs as subcontractors, service providers, and suppliers to the CONTRACTOR. Nevertheless, CONTRACTOR is encouraged to make good faith efforts to promote and assist in the participation of SDVOBs on the AGREEMENT for the provision of services and materials. The directory of New York State Certified SDVOBs can be viewed at: <https://online.ogs.ny.gov/SDVOB/search>.

CONTRACTOR is encouraged to contact the Office of General Services' Division of Service-Disabled Veteran's Business Development at 518-474-2015 or VeteransDevelopment@ogs.ny.gov to discuss methods of maximizing participation by SDVOBs on the Contract.

APPENDIX A

STANDARD CLAUSES FOR NEW YORK STATE CONTRACTS

**PLEASE RETAIN THIS DOCUMENT
FOR FUTURE REFERENCE.**

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STANDARD CLAUSES FOR NYS CONTRACTS

The parties to the attached contract, license, lease, amendment or other agreement of any kind (hereinafter, “the contract” or “this contract”) agree to be bound by the following clauses which are hereby made a part of the contract (the word “Contractor” herein refers to any party other than the State, whether a contractor, licenser, licensee, lessor, lessee or any other party):

1. EXECUTORY CLAUSE. In accordance with Section 41 of the State Finance Law, the State shall have no liability under this contract to the Contractor or to anyone else beyond funds appropriated and available for this contract.

2. NON-ASSIGNMENT CLAUSE. In accordance with Section 138 of the State Finance Law, this contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or otherwise disposed of without the State’s previous written consent, and attempts to do so are null and void. Notwithstanding the foregoing, such prior written consent of an assignment of a contract let pursuant to Article XI of the State Finance Law may be waived at the discretion of the contracting agency and with the concurrence of the State Comptroller where the original contract was subject to the State Comptroller’s approval, where the assignment is due to a reorganization, merger or consolidation of the Contractor’s business entity or enterprise. The State retains its right to approve an assignment and to require that any Contractor demonstrate its responsibility to do business with the State. The Contractor may, however, assign its right to receive payments without the State’s prior written consent unless this contract concerns Certificates of Participation pursuant to Article 5-A of the State Finance Law.

3. COMPTROLLER’S APPROVAL. In accordance with Section 112 of the State Finance Law, if this contract exceeds \$50,000 (or \$75,000 for State University of New York or City University of New York contracts for goods, services, construction and printing, and \$150,000 for State University Health Care Facilities) or if this is an amendment for any amount to a contract which, as so amended, exceeds said statutory amount, or if, by this contract, the State agrees to give something other than money when the value or reasonably estimated value of such consideration exceeds \$25,000, it shall not be valid, effective or binding upon the State until it has been approved by the State Comptroller and filed in his office. Comptroller’s approval of contracts let by the Office of General Services, either for itself or its customer agencies by the Office of General Services Business Services Center, is required when such contracts exceed \$85,000. Comptroller’s approval of contracts established as centralized contracts through the Office of General Services is required when such contracts exceed \$125,000, and when a purchase order or other procurement transaction issued under such centralized contract exceeds \$200,000.

4. WORKERS’ COMPENSATION BENEFITS. In accordance with Section 142 of the State Finance Law, this contract shall be void and of no force and effect unless the Contractor shall provide and maintain coverage during the life of this contract for the benefit of such employees as are required to be covered by the provisions of the Workers’ Compensation Law.

5. NON-DISCRIMINATION REQUIREMENTS. To the extent required by Article 15 of the Executive Law (also known as the Human Rights Law) and all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor will not discriminate against any employee or applicant for employment, nor subject any individual to harassment, because of age, race, creed, color, national origin, citizenship or immigration status, sexual orientation, gender identity or expression, military status, sex, disability, predisposing genetic characteristics, familial status, marital status, or domestic violence victim status or because the individual has opposed any practices forbidden under the Human Rights Law or has filed a complaint, testified, or assisted in any proceeding under the Human Rights Law. Furthermore, in accordance with Section 220-e of the Labor Law, if this is a contract for the construction, alteration or repair of any public building or public work or for the manufacture, sale or distribution of materials, equipment or supplies, and to the extent that this contract shall be performed within the State of New York, Contractor agrees that neither it nor its subcontractors shall, by reason of race, creed, color, disability, sex, or national origin: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. If this is a building service contract as defined in Section 230 of the Labor Law, then, in accordance with Section 239 thereof, Contractor agrees that neither it nor its subcontractors shall by reason of race, creed, color, national origin, age, sex or disability: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. Contractor is subject to fines of \$50.00 per person per day for any violation of Section 220-e or Section 239 as well as possible termination of this contract and forfeiture of all moneys due hereunder for a second or subsequent violation.

6. WAGE AND HOURS PROVISIONS. If this is a public work contract covered by Article 8 of the Labor Law or a building service contract covered by Article 9 thereof, neither Contractor’s employees nor the employees of its subcontractors may be required or permitted to work more than the number of hours or days stated in said statutes, except as otherwise provided in the Labor Law and as set forth in prevailing wage and supplement schedules issued by the State Labor Department. Furthermore, Contractor and its subcontractors must pay at least the prevailing wage rate and pay or provide the prevailing supplements, including the premium rates for overtime pay, as determined by the State Labor Department in

accordance with the Labor Law. Additionally, effective April 28, 2008, if this is a public work contract covered by Article 8 of the Labor Law, the Contractor understands and agrees that the filing of payrolls in a manner consistent with Subdivision 3-a of Section 220 of the Labor Law shall be a condition precedent to payment by the State of any State approved sums due and owing for work done upon the project.

7. NON-COLLUSIVE BIDDING CERTIFICATION. In accordance with Section 139-d of the State Finance Law, if this contract was awarded based upon the submission of bids, Contractor affirms, under penalty of perjury, that its bid was arrived at independently and without collusion aimed at restricting competition. Contractor further affirms that, at the time Contractor submitted its bid, an authorized and responsible person executed and delivered to the State a non-collusive bidding certification on Contractor's behalf.

8. INTERNATIONAL BOYCOTT PROHIBITION. In accordance with Section 220-f of the Labor Law and Section 139-h of the State Finance Law, if this contract exceeds \$5,000, the Contractor agrees, as a material condition of the contract, that neither the Contractor nor any substantially owned or affiliated person, firm, partnership or corporation has participated, is participating, or shall participate in an international boycott in violation of the federal Export Administration Act of 1979 (50 USC App. Sections 2401 et seq.) or regulations thereunder. If such Contractor, or any of the aforesaid affiliates of Contractor, is convicted or is otherwise found to have violated said laws or regulations upon the final determination of the United States Commerce Department or any other appropriate agency of the United States subsequent to the contract's execution, such contract, amendment or modification thereto shall be rendered forfeit and void. The Contractor shall so notify the State Comptroller within five (5) business days of such conviction, determination or disposition of appeal (2 NYCRR § 105.4).

9. SET-OFF RIGHTS. The State shall have all of its common law, equitable and statutory rights of set-off. These rights shall include, but not be limited to, the State's option to withhold for the purposes of set-off any moneys due to the Contractor under this contract up to any amounts due and owing to the State with regard to this contract, any other contract with any State department or agency, including any contract for a term commencing prior to the term of this contract, plus any amounts due and owing to the State for any other reason including, without limitation, tax delinquencies, fee delinquencies or monetary penalties relative thereto. The State shall exercise its set-off rights in accordance with normal State practices including, in cases of set-off pursuant to an audit, the finalization of such audit by the State agency, its representatives, or the State Comptroller.

10. RECORDS. The Contractor shall establish and maintain complete and accurate books, records, documents, accounts and other evidence directly pertinent to performance under this contract (hereinafter, collectively, the "Records"). The Records

must be kept for the balance of the calendar year in which they were made and for six (6) additional years thereafter. The State Comptroller, the Attorney General and any other person or entity authorized to conduct an examination, as well as the agency or agencies involved in this contract, shall have access to the Records during normal business hours at an office of the Contractor within the State of New York or, if no such office is available, at a mutually agreeable and reasonable venue within the State, for the term specified above for the purposes of inspection, auditing and copying. The State shall take reasonable steps to protect from public disclosure any of the Records which are exempt from disclosure under Section 87 of the Public Officers Law (the "Statute") provided that: (i) the Contractor shall timely inform an appropriate State official, in writing, that said records should not be disclosed; and (ii) said records shall be sufficiently identified; and (iii) designation of said records as exempt under the Statute is reasonable. Nothing contained herein shall diminish, or in any way adversely affect, the State's right to discovery in any pending or future litigation.

11. IDENTIFYING INFORMATION AND PRIVACY NOTIFICATION. (a) Identification Number(s). Every invoice or New York State Claim for Payment submitted to a New York State agency by a payee, for payment for the sale of goods or services or for transactions (e.g., leases, easements, licenses, etc.) related to real or personal property must include the payee's identification number. The number is any or all of the following: (i) the payee's Federal employer identification number, (ii) the payee's Federal social security number, and/or (iii) the payee's Vendor Identification Number assigned by the Statewide Financial System. Failure to include such number or numbers may delay payment. Where the payee does not have such number or numbers, the payee, on its invoice or Claim for Payment, must give the reason or reasons why the payee does not have such number or numbers.

(b) Privacy Notification. (1) The authority to request the above personal information from a seller of goods or services or a lessor of real or personal property, and the authority to maintain such information, is found in Section 5 of the State Tax Law. Disclosure of this information by the seller or lessor to the State is mandatory. The principal purpose for which the information is collected is to enable the State to identify individuals, businesses and others who have been delinquent in filing tax returns or may have understated their tax liabilities and to generally identify persons affected by the taxes administered by the Commissioner of Taxation and Finance. The information will be used for tax administration purposes and for any other purpose authorized by law. (2) The personal information is requested by the purchasing unit of the agency contracting to purchase the goods or services or lease the real or personal property covered by this contract or lease. The information is maintained in the Statewide Financial System by the Vendor Management Unit within the Bureau of State Expenditures, Office of the State Comptroller, 110 State Street, Albany, New York 12236.

12. EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN.

In accordance with Section 312 of the Executive Law and 5 NYCRR Part 143, if this contract is: (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of \$25,000.00, whereby a contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the contracting agency; or (ii) a written agreement in excess of \$100,000.00 whereby a contracting agency is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon; or (iii) a written agreement in excess of \$100,000.00 whereby the owner of a State assisted housing project is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon for such project, then the following shall apply and by signing this agreement the Contractor certifies and affirms that it is Contractor's equal employment opportunity policy that:

(a) The Contractor will not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status, shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on State contracts and will undertake or continue existing programs of affirmative action to ensure that minority group members and women are afforded equal employment opportunities without discrimination. Affirmative action shall mean recruitment, employment, job assignment, promotion, upgradings, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation;

(b) at the request of the contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein; and

(c) the Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the State contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.

Contractor will include the provisions of "(a), (b) and (c)" above, in every subcontract over \$25,000.00 for the construction, demolition, replacement, major repair, renovation, planning or design of real property and improvements thereon (the "Work") except where the Work is for the beneficial use of the Contractor. Section 312 does not

apply to: (i) work, goods or services unrelated to this contract; or (ii) employment outside New York State. The State shall consider compliance by a contractor or subcontractor with the requirements of any federal law concerning equal employment opportunity which effectuates the purpose of this clause. The contracting agency shall determine whether the imposition of the requirements of the provisions hereof duplicate or conflict with any such federal law and if such duplication or conflict exists, the contracting agency shall waive the applicability of Section 312 to the extent of such duplication or conflict. Contractor will comply with all duly promulgated and lawful rules and regulations of the Department of Economic Development's Division of Minority and Women's Business Development pertaining hereto.

13. CONFLICTING TERMS. In the event of a conflict between the terms of the contract (including any and all attachments thereto and amendments thereof) and the terms of this Appendix A, the terms of this Appendix A shall control.

14. GOVERNING LAW. This contract shall be governed by the laws of the State of New York except where the Federal supremacy clause requires otherwise.

15. LATE PAYMENT. Timeliness of payment and any interest to be paid to Contractor for late payment shall be governed by Article 11-A of the State Finance Law to the extent required by law.

16. NO ARBITRATION. Disputes involving this contract, including the breach or alleged breach thereof, may not be submitted to binding arbitration (except where statutorily authorized), but must, instead, be heard in a court of competent jurisdiction of the State of New York.

17. SERVICE OF PROCESS. In addition to the methods of service allowed by the State Civil Practice Law & Rules ("CPLR"), Contractor hereby consents to service of process upon it by registered or certified mail, return receipt requested. Service hereunder shall be complete upon Contractor's actual receipt of process or upon the State's receipt of the return thereof by the United States Postal Service as refused or undeliverable. Contractor must promptly notify the State, in writing, of each and every change of address to which service of process can be made. Service by the State to the last known address shall be sufficient. Contractor will have thirty (30) calendar days after service hereunder is complete in which to respond.

18. PROHIBITION ON PURCHASE OF TROPICAL HARDWOODS. The Contractor certifies and warrants that all wood products to be used under this contract award will be in accordance with, but not limited to, the specifications and provisions of Section 165 of the State Finance Law, (Use of Tropical Hardwoods) which prohibits purchase and use of tropical hardwoods, unless specifically exempted, by the State or any governmental agency or political subdivision or public benefit corporation. Qualification for an exemption under this

law will be the responsibility of the contractor to establish to meet with the approval of the State.

In addition, when any portion of this contract involving the use of woods, whether supply or installation, is to be performed by any subcontractor, the prime Contractor will indicate and certify in the submitted bid proposal that the subcontractor has been informed and is in compliance with specifications and provisions regarding use of tropical hardwoods as detailed in § 165 State Finance Law. Any such use must meet with the approval of the State; otherwise, the bid may not be considered responsive. Under bidder certifications, proof of qualification for exemption will be the responsibility of the Contractor to meet with the approval of the State.

19. MACBRIDE FAIR EMPLOYMENT PRINCIPLES. In accordance with the MacBride Fair Employment Principles (Chapter 807 of the Laws of 1992), the Contractor hereby stipulates that the Contractor either (a) has no business operations in Northern Ireland, or (b) shall take lawful steps in good faith to conduct any business operations in Northern Ireland in accordance with the MacBride Fair Employment Principles (as described in Section 165 of the New York State Finance Law), and shall permit independent monitoring of compliance with such principles.

20. OMNIBUS PROCUREMENT ACT OF 1992. It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises as bidders, subcontractors and suppliers on its procurement contracts.

Information on the availability of New York State subcontractors and suppliers is available from:

NYS Department of Economic Development
Division for Small Business and Technology Development
625 Broadway
Albany, New York 12245
Telephone: 518-292-5100

A directory of certified minority- and women-owned business enterprises is available from:

NYS Department of Economic Development
Division of Minority and Women's Business Development
633 Third Avenue 33rd Floor
New York, NY 10017
646-846-7364
email: mwbebusinessdev@esd.ny.gov
<https://ny.newnycontracts.com/FrontEnd/searchcertifieddirectory.asp>

The Omnibus Procurement Act of 1992 (Chapter 844 of the Laws of 1992, codified in State Finance Law § 139-i and Public Authorities Law § 2879(3)(n)-(p)) requires that by signing this bid proposal or contract, as applicable, Contractors certify that whenever the total bid amount is greater than \$1 million:

(a) The Contractor has made reasonable efforts to encourage the participation of New York State Business Enterprises as suppliers and subcontractors, including certified minority- and women-owned business enterprises, on this project, and has retained the documentation of these efforts to be provided upon request to the State;

(b) The Contractor has complied with the Federal Equal Opportunity Act of 1972 (P.L. 92-261), as amended;

(c) The Contractor agrees to make reasonable efforts to provide notification to New York State residents of employment opportunities on this project through listing any such positions with the Job Service Division of the New York State Department of Labor, or providing such notification in such manner as is consistent with existing collective bargaining contracts or agreements. The Contractor agrees to document these efforts and to provide said documentation to the State upon request; and

(d) The Contractor acknowledges notice that the State may seek to obtain offset credits from foreign countries as a result of this contract and agrees to cooperate with the State in these efforts.

21. RECIPROCITY AND SANCTIONS PROVISIONS. Bidders are hereby notified that if their principal place of business is located in a country, nation, province, state or political subdivision that penalizes New York State vendors, and if the goods or services they offer will be substantially produced or performed outside New York State, the Omnibus Procurement Act 1994 and 2000 amendments (Chapter 684 and Chapter 383, respectively, codified in State Finance Law § 165(6) and Public Authorities Law § 2879(5)) require that they be denied contracts which they would otherwise obtain. NOTE: As of May 2023, the list of discriminatory jurisdictions subject to this provision includes the states of South Carolina, Alaska, West Virginia, Wyoming, Louisiana and Hawaii.

22. COMPLIANCE WITH BREACH NOTIFICATION AND DATA SECURITY LAWS. Contractor shall comply with the provisions of the New York State Information Security Breach and Notification Act (General Business Law §§ 899-aa and 899-bb and State Technology Law § 208).

23. COMPLIANCE WITH CONSULTANT DISCLOSURE LAW. If this is a contract for consulting services, defined for purposes of this requirement to include analysis, evaluation, research, training, data processing, computer programming, engineering, environmental, health, and mental health services, accounting, auditing, paralegal, legal or similar services, then, in accordance with Section 163 (4)(g) of the State Finance Law (as amended by Chapter 10 of the Laws of 2006), the Contractor shall timely, accurately and properly comply with the requirement to submit an annual employment report for the contract to the agency that awarded the contract, the Department of Civil Service and the State Comptroller.

24. PROCUREMENT LOBBYING. To the extent this agreement is a “procurement contract” as defined by State Finance Law §§ 139-j and 139-k, by signing this agreement the contractor certifies and affirms that all disclosures made in accordance with State Finance Law §§ 139-j and 139-k are complete, true and accurate. In the event such certification is found to be intentionally false or intentionally incomplete, the State may terminate the agreement by providing written notification to the Contractor in accordance with the terms of the agreement.

25. CERTIFICATION OF REGISTRATION TO COLLECT SALES AND COMPENSATING USE TAX BY CERTAIN STATE CONTRACTORS, AFFILIATES AND SUBCONTRACTORS.

To the extent this agreement is a contract as defined by Tax Law § 5-a, if the contractor fails to make the certification required by Tax Law § 5-a or if during the term of the contract, the Department of Taxation and Finance or the covered agency, as defined by Tax Law § 5-a, discovers that the certification, made under penalty of perjury, is false, then such failure to file or false certification shall be a material breach of this contract and this contract may be terminated, by providing written notification to the Contractor in accordance with the terms of the agreement, if the covered agency determines that such action is in the best interest of the State.

26. IRAN DIVESTMENT ACT. By entering into this Agreement, Contractor certifies in accordance with State Finance Law § 165-a that it is not on the “Entities Determined to be Non-Responsive Bidders/Offerers pursuant to the New York State Iran Divestment Act of 2012” (“Prohibited Entities List”) posted at: <https://ogs.ny.gov/iran-divestment-act-2012>

Contractor further certifies that it will not utilize on this Contract any subcontractor that is identified on the Prohibited Entities List. Contractor agrees that should it seek to renew or extend this Contract, it must provide the same certification at the time the Contract is renewed or extended. Contractor also agrees that any proposed Assignee of this Contract will be required to certify that it is not on the Prohibited Entities List before the contract assignment will be approved by the State.

During the term of the Contract, should the state agency receive information that a person (as defined in State Finance Law § 165-a) is in violation of the above-referenced certifications, the state agency will review such information and offer the person an opportunity to respond. If the person fails to demonstrate that it has ceased its engagement in the investment activity which is in violation of the Act within 90 days after the determination of such violation, then the state agency shall take such action as may be appropriate and provided for by law, rule, or contract, including, but not limited to, imposing sanctions, seeking compliance, recovering damages, or declaring the Contractor in default.

The state agency reserves the right to reject any bid, request for assignment, renewal or extension for an entity that appears on the Prohibited Entities List prior to the award, assignment, renewal or extension of a contract, and to pursue a responsibility review with respect to any entity that is awarded a contract and appears on the Prohibited Entities list after contract award.

27. ADMISSIBILITY OF REPRODUCTION OF CONTRACT. Notwithstanding the best evidence rule or any other legal principle or rule of evidence to the contrary, the Contractor acknowledges and agrees that it waives any and all objections to the admissibility into evidence at any court proceeding or to the use at any examination before trial of an electronic reproduction of this contract, in the form approved by the State Comptroller, if such approval was required, regardless of whether the original of said contract is in existence.

CONTRACT NO. _____

THE NEW YORK STATE DIVISION OF THE BUDGET
AND

FOR LOCAL GOVERNMENT MANAGEMENT, FINANCIAL AND RESTRUCTURING
SERVICES

FOR THE PERIOD
FEBRUARY 1, 2024 THROUGH JANUARY 31, 2029

THIS IS AN AGREEMENT (the "AGREEMENT") by and between the NEW YORK STATE DIVISION OF THE BUDGET (hereinafter referred to as the "DIVISION"), and _____ (hereinafter referred to as "_____" or "CONTRACTOR"), with offices located at _____.

WITNESSETH

WHEREAS, the DIVISION works to promote the best use of New York State ("STATE") resources, to ensure the financial integrity of the STATE, and to assist the Governor in managing STATE fiscal matters; and

WHEREAS, to assist the DIVISION and the Board, a Request for Proposals ("RFP") for Local Government Management, Financial and Restructuring Services was issued on _____, a copy of which is incorporated hereto as, Appendix B; and

WHEREAS, after an evaluation of the proposals submitted for the performance of such work, the DIVISION has determined that _____ is a responsible and qualified firm to perform Local Government Management, Financial and Restructuring Services based upon its Proposal dated _____, a copy of which is incorporated hereto as Appendix C; and

WHEREAS, the CONTRACTOR is willing to serve as a consultant to the DIVISION, as outlined in the RFP and herein;

NOW, THEREFORE, in consideration of the terms and conditions of this AGREEMENT, it is hereby mutually agreed upon by and between the DIVISION and the CONTRACTOR (each individually a "PARTY" and collectively "PARTIES"), as follows:

I. SERVICES

- A. The DIVISION does hereby engage the services of _____ to provide local government management, financial and restructuring services consistent with Section 1.2 of the RFP. The nature of the services requested will include, but not be limited to, the following:

Review of Local Government Operations and Workforce

- Analyze the local government's operations, management policies, and processes to measure performance, identify opportunities to improve services, and increase governmental efficiency. The Division may request that this analysis be used to produce a report or segment of a larger report. This may include, but will not be limited to:
 - Analyze and document current policies and processes of the local government;
 - Assess the functions performed by the local government, including enterprise activities, to determine operational improvement opportunities;
 - Examine statutory responsibilities, organizational structures, resources (budget, personnel, equipment, technology, facilities, and other assets), and workload;
 - Perform workforce cost analyses, including labor costs (personal service and fringe benefits), staffing levels, future turnover implications or opportunities, and other contractual or administrative workforce provisions in relation to industry benchmarks;
 - Design and perform a public safety (police and fire, as applicable) departmental comparison and analysis between the subject local government and at least 5 of its peer governments (within the county or region, as necessary). The analysis would cover but not be limited to: total spending; uniform and non-uniform headcounts; shift hours/structure; pay scales/rates; and, substantive, costly, or major contract provisions including minimum staffing, no layoff clauses, health benefit provisions, recent/projected COLAs;
 - Assess the current approach to employee (and retiree) healthcare, including employee contributions, contractual requirements or limitations, the potential to combine health plans with other local governments, and the potential to modify municipally-provided coverage for Medicare-eligible retirees;
 - Review the use of information technology as it relates to operations management and finance, including but not limited to, payroll administration, time and attendance management, and/or other enterprise-wide functions, with the goal of assessing potential operational or fiscal benefits from upgrading or investing in Enterprise Resource Planning (ERP), or similar, systems;
 - Analyze the roles of departments and individuals within a local government. Determine if there is duplication among department operations that could be consolidated or streamlined; and
 - Perform or otherwise identify best practice research and benchmarking with comparable (peer) local government entities in NYS.

Review of Opportunities for Shared Services

- Review and analyze the local government's current shared services, along with potential new opportunities. The Division may request that this analysis be used to produce a report or segment of a larger report. This may include, but not be limited to:
 - Identify opportunities in services or functions where the local government may enter into a coordinated agreement with another local government entity, including for core services such as police, fire, and public works.
 - Assess the current array of shared services with neighboring local governments (county, school district, etc.) as deemed practicable by the Division or the firm;
 - Analyze prospective shared services opportunities with neighboring local governments and a proximal school district, including for core services such as police, fire, and public works. The analysis should include reasonable annual savings estimates and costs for shared services and efficiencies to the extent possible.

Review of Budget / Fiscal Analysis

- Review and analyze financial data (budgets, comprehensive annual financial reports or other relevant documents) of local governments. The Division may request that this analysis be used to produce a report or segment of a larger report. Analysis of financial information may include, but not be limited to identifying the following:
 - Revenue and expenditure trends;
 - Budget gaps (past and projected);
 - Accumulated deficits;
 - Operating deficits or a pattern of inaccurately reported budget revenues and expenditures;
 - Declining revenue sources;
 - Current and/or projected utilization and margins with respect to constitutional tax and debt limits;
 - Deteriorating cash positions and the issuance(s) of short-term debt;
 - Increasing reliance on one-time revenue sources;
 - Federal aid amounts and descriptions of uses, especially extraordinary or one-time aid, including American Rescue Plan Act Local Fiscal Recovery Funds and other pandemic-related assistance;
 - Declining fund balances (total / assigned / unassigned) for general fund and major funds; and
- Evaluate the long-term financial needs of the local government by providing financial forecasting on existing programs and policies, including any alternatives that may be more efficient and cost effective.
- Evaluate budgetary issues or policies that are identified during a local government review. The Firm should identify facts such as: if the local government utilizes multi-year budgeting/forecasting/planning; if budgetary assumptions are consistently

misstated; or if the local government utilizes a financial management tracking system that allows for a real-time analysis of revenues and expenditures to be generated throughout the local fiscal year, which is crucial in identifying structural imbalances and potential cash flow issues before they arise.

- Review the local government's current debt structure and existing obligations - both short and long term - as well as future capital plan requirements and financing. Identify any debt issues that may exist and possible refunding and/or restructuring opportunities.

Expected Deliverables

For each municipal-specific project, the selected firms may be required to review and analyze the full spectrum of operations, government structures, and finances of the municipality, or firms may only be needed for a more limited engagement depending on the circumstances. Based on this review, the selected firms will be required to produce deliverables as specified in each SOW, which may include but not be limited to the following:

- Shared Services:
 - a. A report, or well-defined, comprehensive segment of a master report, that documents the municipality's functions/activities, and provides identification and analysis, including estimated costs and benefits, of collaborations that could be achieved together, including for core services such as police, fire, and public works. This report should include a summary of current Inter-Municipal Agreements (IMAs) between the municipality and neighboring political subdivisions, including an analysis of opportunities to expand current IMAs.
- Operations and Workforce:
 - a. A report, or well-defined, comprehensive segment of a master report, that documents the municipality's current functions/activities, and provides the identification, description, and analysis, including estimated costs and benefits, of each of the of operational/internal efficiencies that could be achieved. This must also include a full account of staffing levels within the locality's departments/agencies. This section should summarize labor contract provisions the municipality is required to provide to its bargaining units and its retirees, including raises, retirement, healthcare provisions, and other benefits.
 - b. A report, or well-defined, comprehensive segment of a master report, that analyzes the municipality's staffing and related expenditures with an emphasis on labor costs (personal service and fringe benefits) in public safety agencies (police, fire, sheriff, etc.), in relation to industry benchmarks and neighboring localities, including the public safety departmental comparison and analysis between the subject local government and peer governments..

- c. A report, or well-defined, comprehensive segment of a master report, that identifies and describes opportunities to restructure or re-engineer such departments, and estimated savings for each opportunity. This may include, but not be limited to, shift scheduling and organizational/hierarchical restructuring, with an emphasis on the current shift structure relative to industry benchmarks and comparable municipalities within New York State.
- Fiscal Analysis:
 - a. A report, or well-defined, comprehensive segment of a master report, that documents the municipality's current financial condition and projected budget gaps over a multi-year period. This shall include potential options to generate recurring budgetary relief with an emphasis on cost reduction strategies, including, but not limited to, opportunities for shared services with neighboring municipalities, opportunities for internal efficiencies, potential workforce or fringe benefit actions, and potential revenue enhancements that do not rely upon State funding increases. For each option, the analysis must also include an estimate of the budget impact by year, implementation costs or barriers, and any impact on service delivery, to the extent practicable.
 - b. This segment should include a multi-year gap closing plan that incorporates the various potential options for budgetary relief, with a goal of solving projected budget gaps and restoring structural balance without reliance on additional or recurring supplemental State assistance.

Overall, and in general, report deliverables should identify and describe areas within the municipality's operation and structure that could be improved, modified, or eliminated, as well as how such change would improve the municipality's fiscal position, while continuing to provide necessary services.

As noted in the deliverables section above, and to the extent practicable, analyses should include reasonable saving estimates and costs for shared services, internal efficiencies, and workforce actions, both upfront (current budget year) and annually thereafter.

The deliverables must be compiled into one or more written reports. The analysis of any identified opportunities for shared service collaborations, operational/internal efficiencies should include an estimate of the action's budget impact, potential implementation challenges and costs, and the potential impact on municipality staffing and service levels.

It is anticipated that some or all of the Firm's deliverables will be incorporated, in large or whole measure, by Board staff into the Comprehensive Review Report for the municipality. While the Firm's report deliverables may include charts, graphs, and tabular supplements, the nature of such deliverables must be in written prose format. PowerPoint or other similar summaries are not acceptable. Examples of previous Comprehensive Review Reports that have been approved by the Board can be found at <http://frb.ny.gov/recsDeterms/FRBrecommendedReview.html>.

Throughout a particular project, the Selected Firm may be required to hold weekly updates (by phone) with Division of the Budget and/or Financial Restructuring Board staff on progress, investigative clarification and/or direction, encountered issues, etc., to date.

Implementation Assistance

It may be necessary for the selected firms to provide implementation assistance for any local government that chooses to implement Board-recommended changes. This could involve monitoring and managing issues and risks, creating key performance indicators and performance reports, and, if possible, developing detailed baseline analytics that would assist the local government in streamlining its operations and finances. This may also involve the selected firms providing technical advice to a local government to assist in implementing the recommended changes. Implementation assistance may be requested by the Board on a project-by-project basis and the need further defined in the Statement of Work.

Statement of Work

In all cases, and at the onset of each engagement, the Firm and Division will document in a statement of work (SOW) the required services to complete the engagement, work products/deliverables to be developed, if any, staff names and titles, term of service, costs and payment structures, and any MWBE subcontracting goals. The selected Firm will also be expected to maintain adequate documentation of its work and staff, work under the direction of the Division, and to satisfy all of its obligations under the SOW. It is the Division's expectation that any resources assigned to this contract will be used in the most efficient and cost effective manner.

Statement of Work Development Process

1. Upon notification to the Primary or Secondary Consultant of an engagement, the Division will meet with the Firm to outline the engagement requirements, expectation of skills, experience necessary to be considered, goals, and any deliverables for the project.
2. The Firm will then create a proposed Work and Staffing Plan to be approved by the Division prior to any work commencing.
 - a. The Work and Staffing Plan must include: Names of anticipated State stakeholders, names and title of Firm staff and any third party stakeholders, including their roles, and responsibilities, how they will be incorporated in the project team, summary of project, budget, term/schedule, and any other information or requirement that may be required by the Division.
 - b. The Work and Staffing Plan must include resumes for all identified staff.

3. Upon acceptance of the Firm's proposed Work and Staffing Plan, and approval of all proposed Firm staffing by the Division, the Division will work with the Firm to finalize a Statement of Work to be executed for the engagement.
 4. Upon mutual agreement and execution, the engagement shall commence
 5. Any work the Firm does to develop and execute the SOW shall be at no cost to the Division and shall not be listed as a deliverable of the engagement unless specifically requested by the Division. Accordingly, the time of the Contract Manager shall not be billable to the Division for this work Any work completed without an executed SOW is done at risk and the State is not liable unless and until the SOW is executed.
- Utilization of the Primary and Secondary Consultant**

In all cases, all costs and compensation defined in the SOW shall be established based on the hourly rates set forth in Section III. The CONTRACTOR and the DIVISION will agree to establish and document in a mutually agreed-upon SOW the method of compensation, which may consist of time and materials, fixed-price payments, or not-to-exceed payments, among others.

- B. The CONTRACTOR agrees to perform and furnish the services and/or deliverables required in connection herewith in accordance with all conditions, covenants and representations contained in this AGREEMENT.
- C. Deliverable Acceptance: The DIVISION will be responsible for review and acceptance of the Services and/or Deliverables. Acceptance of the Services and/or Deliverables shall be in accordance with the following:
 1. Notification: The CONTRACTOR will submit to the DIVISION written notification indicating the Services and/or Deliverables that were completed, a summary of each of the completed Services and/or Deliverables, and a copy of the completed Deliverable(s) ("Notification"), if necessary.
 2. Acceptance Criteria: The acceptance criteria for the Services and/or Deliverables shall be its substantial conformance to the requirements and descriptions set forth in any SOW ("Acceptance Criteria").
 3. Acceptance: The DIVISION shall have a twenty (20) business day acceptance period, unless otherwise mutually agreed to by the DIVISION and CONTRACTOR, to approve Services and/or Deliverables that conform in all material respects to the Acceptance Criteria. The acceptance period shall begin upon transmittal by CONTRACTOR to the DIVISION of a written Notification that the Services and/or Deliverables have been completed and are ready for approval, and shall be counted from and include the first working day following the delivery of the Notification to the DIVISION. The DIVISION shall provide CONTRACTOR (i) with written approval of the Services and/or Deliverables or (ii) with a written statement which identifies in reasonable detail, with

references to the applicable Acceptance Criteria, all of the deficiencies preventing approval (“Deficiencies”). All Services and/or Deliverables shall require the written approval by the DIVISION that such Services and/or Deliverables conform in all material respects with the Acceptance Criteria.

CONTRACTOR shall have ten (10) business days (or such other period mutually agreed to by the DIVISION and CONTRACTOR) to complete all such corrective actions or changes in order for such Services and/or Deliverables to conform in all material respects with the Acceptance Criteria. The count of such business days shall begin on the first business day following CONTRACTOR’s receipt of the written statement of Deficiencies and/or required corrective actions identified by the DIVISION.

The DIVISION shall have twenty (20) business days to review the revised Services and/or Deliverables (or such other period mutually agreed to by the DIVISION and CONTRACTOR) and to notify CONTRACTOR in writing of acceptance or rejection in accordance with the foregoing provisions of this Section. If the DIVISION has not approved the Services and/or Deliverables after correction by CONTRACTOR, the CONTRACTOR and the DIVISION may mutually agree to further steps to correct outstanding material deficiencies. However, in no event shall the total time allocated for review, correction and re-review of material Deficiencies in Services and/or Deliverables, exceed ninety (90) days.

The DIVISION shall have final sign-off responsibility on all Services and/or Deliverables. Services and/or Deliverables may be provided concurrently to the DIVISION for review and acceptance in accordance with this Section.

Utilization of the Primary and Secondary Consultant

The Primary consultant shall be given first opportunity to accept an assignment, unless in the case of a condition noted below. There is no commitment by the Division that the Secondary consultant will be requested to provide any services. The Division will award assignments to the Secondary consultant if one or more of the following conditions exist:

- A. The Primary consultant has an actual or potential conflict of interest that, in the sole determination of the Division, could prevent the consultant from satisfactorily or ethically performing the assignment;
- B. The Secondary consultant has a demonstrated expertise that, in the sole determination of the Division, is superior to that of the Primary consultant for purposes of a particular assignment;
- C. The Division determines that the Primary consultant cannot undertake or complete an assignment or make appropriate staff available within the timeframes and costs established by the Division for the assignment;

- D. The Division and the Primary consultant are unable to come to agreement on the requirements and/or cost to complete an assignment;
- E. The Primary consultant and the Division mutually agree that work on a specific project be performed by the Secondary consultant.

Further, the Secondary consultant entering into this contract with the Division does so with the understanding that the Division may or may not engage the Secondary consultant during the course of the contract period. At the time of the release of this Request for Proposals, actual assignments to be performed under this contract have not been identified.

II. TERM

_____ agrees to perform the aforesaid services for a five-year period beginning _____ and ending _____.

Notwithstanding the expiration of this AGREEMENT, a SOW may require the CONTRACTOR to work beyond that date through the completion of a specific project, in which event the terms and conditions of this AGREEMENT shall survive expiration of the AGREEMENT term and apply through completion of project and acceptance by the STATE.

III. COMPENSATION

- A. _____'s rates for services rendered under this AGREEMENT shall not exceed the hourly rates as shown below:

Title	Contract Year 1	Contract Year 2	Contract Year 3	Contract Year 4	Contract Year 5
Engagement Partner					
Project Manager					
Senior Analyst					
Analyst					

The above rates shall apply to all hourly compensation paid under this AGREEMENT. The hourly rates are inclusive of personnel, travel, postage, reproduction and all other expenses related to the engagement.

- B. Payment under this AGREEMENT shall not exceed \$ _____ for the contract term.
- C. CONTRACTOR will only be compensated for services that are performed in accordance with a mutually agreed upon SOW as described in Section I of this AGREEMENT.

- D. Billings for services rendered shall be submitted to the DIVISION after the first day of the month following the month in which the work was performed unless otherwise specified in the SOW.
- E. The CONTRACTOR acknowledges that it will not receive payment on any invoices submitted under this AGREEMENT unless or until it complies with the State Comptroller's electronic payment procedures.
- F. Fees shall become payable by the STATE upon receipt of an invoice in accordance with this section. Properly invoiced fees not paid within 30 days of receipt of the invoice and services will be paid with interest in accordance with Article 11-A of New York State Finance Law. Any and all such invoices shall contain a detailed itemization of requested compensation which shall, at the minimum include:
 - 1. The number assigned to this AGREEMENT (_____), the CONTRACTOR's New York State Vendor Identification Number, an invoice number, and invoice date;
 - 2. Name(s) and title(s) (as identified in this section) of the CONTRACTOR staff providing services;
 - 3. Name(s) of DIVISION employees, or their designee(s), requesting the services and directly involved;
 - 4. Specific identification of the services and deliverables provided along with any required supporting detail;
 - 5. Amount to be compensated as defined in the SOW; and
 - 6. Dates upon which the services were performed and date deliverables were accepted by the DIVISION.

All invoices should be submitted electronically to the DIVISION at contracts@budget.ny.gov.

- G. The CONTRACTOR shall not be reimbursed for the preparation of invoices or billing statements or for the time spent correcting any error in previously submitted invoices or billing statements.

IV. RELATIONSHIP OF PARTIES

The relationship of the CONTRACTOR to the DIVISION shall be that of an independent contractor. In accordance with such status as an independent contractor, the CONTRACTOR covenants and agrees to act consistent with such status: to neither hold itself out as, nor claim to be, an officer or employee of the DIVISION or the STATE by reason hereof; and not to, by reason hereof, make any claim, demand, or application to or for any right or privilege applicable to an officer or employee of the DIVISION or the STATE, including but not limited to Workers' Compensation coverage, unemployment insurance benefits, Social Security coverage, or retirement membership credit.

V. STAFF

- A. The CONTRACTOR shall assign _____ as the Engagement Partner, _____ as the Project Manager, and the other personnel referenced in its proposal, but is not limited in its utilization of other personnel for its duties hereunder, subject to the approval of the DIVISION.
- B. CONTRACTOR staff assigned to work on this project shall be subject to approval by the DIVISION. It is highly desirable that staff assigned to work on a project continue to work on the project until completion. The DIVISION reserves the right to require security clearance and criminal history checks of the CONTRACTOR and/or staff.
- C. The CONTRACTOR specifically represents and agrees that its members, officers, employees, agents, consultants, shareholders, and subcontractors have and shall possess the experience, knowledge, and character necessary to qualify them individually for the particular duties performed hereunder. All employees of the CONTRACTOR, or of its subcontractors, who shall perform the services under this AGREEMENT, shall possess the necessary qualifications, training, licenses, and permits as may be required within the jurisdiction where the services specified are to be provided or performed, and shall be legally entitled to work in such jurisdiction. All persons, corporations, or other legal entities that perform services under this AGREEMENT on behalf of CONTRACTOR shall, in performing the services, comply with all applicable Federal and STATE laws concerning employment in the United States.
- D. This AGREEMENT is intended to secure the professional services of the CONTRACTOR because of its ability and shall not be assigned, conveyed, transferred, or disposed of by the CONTRACTOR.
- E. The CONTRACTOR shall be fully responsible for performance of work by and conduct of its staff and subcontractor's staff. The DIVISION reserves the right to request removal of any CONTRACTOR staff or subcontractor staff if, in the DIVISION's sole discretion, such staff is not performing in accordance with the AGREEMENT.
- F. The CONTRACTOR shall notify the DIVISION immediately of any proposed changes in staff. The DIVISION has an absolute right and discretion to approve or disapprove any proposed changes in staff. The DIVISION, in each instance, will be provided with a summary of experience of the proposed substitute and an opportunity to interview that person, prior to giving its approval or disapproval; approval shall not be unreasonably withheld. The replacement staff must have the skills, experience and expertise that is comparable to or better than that of the person they will replace, and will be provided at the same or lower hourly rate.
- G. The CONTRACTOR and its staff must comply with the requirements of Sections 73 and 74 of the Public Officers Law, other STATE codes, rules, regulations and executive orders establishing ethical standards for the conduct of business with the

STATE. Failure to comply with these requirements may result in termination of the AGREEMENT and/or other civil or criminal proceedings as required by law.

VI. SUBCONTRACTING

The CONTRACTOR agrees not to subcontract any of its services, unless as indicated in its proposal, without the prior written approval of the DIVISION. Approval shall not be unreasonably withheld upon receipt of written request to subcontract.

The CONTRACTOR may arrange for a portion/s of its responsibilities under this AGREEMENT to be subcontracted to qualified, responsible subcontractors, subject to approval of the DIVISION. If the CONTRACTOR determines to subcontract a portion of the services, the subcontractors must be clearly identified and the nature and extent of its involvement in and/or proposed performance under this AGREEMENT must be fully explained by the CONTRACTOR to the DIVISION. The CONTRACTOR retains ultimate responsibility for all services performed under the AGREEMENT.

All subcontracts shall be in writing and shall contain provisions, which are functionally identical to, and consistent with, the provisions of this AGREEMENT including, but not limited to, the body of this AGREEMENT, Appendix A – Standard Clauses for New York State Contracts dated June 2023, and Appendix B – Request for Proposals dated October 3, 2023. Unless waived in writing by the DIVISION, all subcontracts between the CONTRACTOR and subcontractors shall expressly name the STATE, through the DIVISION, as the sole intended third party beneficiary of such subcontract. The DIVISION reserves the right to review and approve or reject any subcontract, as well as any amendment to said subcontract(s), and this right shall not make the DIVISION or the STATE a party to any subcontract or create any right, claim, or interest in the subcontractor or proposed subcontractor against the DIVISION.

The DIVISION reserves the right, at any time during the term of the AGREEMENT, to verify that the written subcontract between the CONTRACTOR and subcontractors is in compliance with all of the provisions of this Section and any subcontract provisions contained in this AGREEMENT.

The CONTRACTOR shall give the DIVISION immediate notice in writing of the initiation of any legal action or suit which relates in any way to a subcontract with a subcontractor or which may affect the performance of the CONTRACTOR's duties under the AGREEMENT. Any subcontract shall not relieve the CONTRACTOR in any way of any responsibility, duty and/or obligation of the AGREEMENT.

VII. RESERVATIONS

The DIVISION reserves the right to employ other consultants and contractors in connection with its responsibilities and functions. In that event, the CONTRACTOR will, as directed by the DIVISION, cooperate and work in harmony with such consultants and contractors.

VIII. DIVISION REPRESENTATIVES

- A. The DIVISION, with the commencement of this AGREEMENT, designates as its representatives, Jesse Olczak, Tim Ryan, and Michelle Heaslip, or their designee(s).
- B. Such representatives shall request, oversee, supervise and accept performance of services performed by the CONTRACTOR and shall receive any required submissions. Whenever an agreement action is to be taken or approval for services is to be given by the DIVISION such action or approval may be given only by such representative(s) designated pursuant to this Section.
- C. All Notices under this AGREEMENT shall be directed to the representatives identified in this Section, or their designee(s).
- D. The DIVISION may, on written notice, designate other individuals as its representatives.

IX. CONFLICTS OF INTEREST

- A. The CONTRACTOR has provided a form (Firm Assurance of No Conflict of Interest or Detrimental Effect), signed by an authorized executive or legal representative attesting that the CONTRACTOR's performance of the services does not and will not create a conflict of interest with, nor position the CONTRACTOR to breach any other contract currently in force with the STATE, that the CONTRACTOR will not act in any manner that is detrimental to any STATE project on which the CONTRACTOR is rendering services.
- B. The CONTRACTOR hereby reaffirms the attestations made in its proposal and covenants and represents that there is and shall be no actual or potential conflict of interest that could prevent the CONTRACTOR's satisfactory or ethical performance of duties required to be performed pursuant to the terms of this AGREEMENT. The CONTRACTOR shall have a duty to notify the DIVISION immediately of any such actual or potential conflicts of interest.
- C. In conjunction with any subcontract under this AGREEMENT, the CONTRACTOR shall obtain and deliver to the DIVISION, prior to entering into a subcontract, a Firm Assurance of No Conflict of Interest or Detrimental Effect form, signed by an authorized executive or legal representative of the subcontractor. The CONTRACTOR shall also require in any subcontracting agreement that the subcontractor, in conjunction with any further subcontracting agreement, obtain and deliver to the DIVISION a signed and completed Firm Assurance of No Conflict of Interest or Detrimental Effect form for each of its subcontractors prior to entering into a subcontract.
- D. The DIVISION and the CONTRACTOR recognize that conflicts may occur in the future because the CONTRACTOR may have existing, or establish new, relationships. The

DIVISION will review the nature of any relationships and reserves the right to terminate this AGREEMENT for any reason, or for cause, if, in the judgment of the DIVISION, a real or potential conflict of interest cannot be cured.

X. PUBLIC OFFICERS LAW

Contractors, consultants, vendors, and subcontractors may hire former State Agency or Authority employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of the State Agency or Authority may neither appear nor practice before the State Agency or Authority, nor receive compensation for services rendered on a matter before the State Agency or Authority, for a period of two years following their separation from State Agency or Authority service. In addition, former State Agency or Authority employees are subject to a “lifetime bar” from appearing before the State Agency or Authority or receiving compensation for services regarding any transaction in which they personally participated or which was under their active consideration during their tenure with the State Agency or Authority.

XI. ETHICS REQUIREMENTS

The Firm and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors and successors (collectively, the “Ethics Requirements”). The Firm certifies that all of its employees and those of its Subcontractors who are former employees of the State and who are assigned to perform services under any resulting contract shall be assigned in accordance with all Ethics Requirements. During the Term, no person who is employed by the Firm or its subcontractors and who is disqualified from providing services under any resulting contract pursuant to any Ethics Requirements may share in any net revenues of the Firm or its subcontractors derived from any resulting contract. The Firm shall identify and provide the State with notice of those employees of the Firm and its subcontractors who are former employees of the State that are proposed to perform services under any resulting contract, and make sure that such employees comply with all applicable laws and prohibitions. The State may request that the Firm provide it with whatever information the State deems appropriate about each such person’s engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, or its predecessors and successors, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government or its predecessors and successors. The State shall have the right to withdraw or withhold approval of any Subcontractor if utilizing such Subcontractor for any work performed hereunder would be in conflict with any of the Ethics Requirements. The State shall have the right to terminate any resulting contract at any time if any work performed hereunder is in conflict with any of the Ethics Requirements.

XII. WARRANTIES

The CONTRACTOR warrants that it will perform services in good faith and in a professional manner and that the services will conform in all material respects to the description of such services set forth herein. The warranties expressly set forth in this AGREEMENT are in lieu of all other warranties, expressed or implied including, but not limited to, the implied warranties of merchantability and fitness for a particular purpose.

The CONTRACTOR warrants that its services shall be performed in accordance with applicable professional standards and that the CONTRACTOR shall correct, at no charge to the DIVISION or the STATE, services which fail to meet applicable professional standards and which result in obvious or patent errors in the progression of its work.

XIII. PERFORMANCE MONITORING

The CONTRACTOR's performance will be assessed by the DIVISION according to the achievement of CONTRACTOR's contractual obligations in a timely and professional manner, as set forth herein. The DIVISION will utilize progress reports and periodic meetings to ensure that the project is carried out on a timely basis and results in effective recommendations and work products.

XIV. INDEMNIFICATION AND LIABILITY

- A. The CONTRACTOR shall be fully liable without monetary limitation for any act or omission of the CONTRACTOR, its employees, subcontractors and agents, and shall fully indemnify and hold harmless the STATE from suits, actions, damages and costs of every name and description relating to personal injury and damage to real or tangible personal property or intellectual property caused by fault or negligence of CONTRACTOR, its employees, subcontractors or agents arising from the CONTRACTOR's performance of the AGREEMENT, provided, however, that the CONTRACTOR shall not be obligated to indemnify the STATE for that portion of any claim, loss or damage arising hereunder due to the negligent act or failure to act by the STATE or the acts of third parties, other than those provided by the CONTRACTOR to perform under the AGREEMENT. In connection with the foregoing, the STATE shall give the CONTRACTOR: (i) prompt written notice of any action, claim or threat of suit, (ii) the opportunity to take over, settle or defend such action, claim or suit at the CONTRACTOR's sole expense, and (iii) assistance in the defense of any such action at the expense of the CONTRACTOR.
- B. Except as otherwise set forth as being without monetary limitation in the indemnification paragraph above, the limit of liability shall be as follows: CONTRACTOR liability for any damages arising out of, or related to the AGREEMENT, whether in contract, tort or otherwise, shall in no case exceed: (i) an amount equal to two (2) times the amount paid to the CONTRACTOR for work performed under this AGREEMENT, or (ii) one million dollars (\$1,000,000), whichever is greater.

- C. Notwithstanding the above, the CONTRACTOR and the DIVISION/STATE shall not be liable for any consequential, indirect or special damages of any kind which may result from such performance, including, without limitation, damages resulting from loss of use or loss of profit by the DIVISION/STATE, the CONTRACTOR, or by others. CONTRACTOR shall not be liable for any missed or lost revenue associated with, or related to, the services provided pursuant to this contract.

XV. REPORTS AND FINDINGS

Any and all reports and findings rendered to the DIVISION by the CONTRACTOR shall be the exclusive property of the DIVISION and subject to its exclusive use and control. The CONTRACTOR hereby waives any and all rights to such reports and findings and the control thereof.

XVI. OWNERSHIP

CONTRACTOR will retain all rights, title and interest in and to all materials developed by it prior to the effective date of this AGREEMENT and/or developed outside of CONTRACTOR's obligations hereunder.

XVII. CONFIDENTIALITY

- A. CONTRACTOR agrees that it will not use confidential or proprietary information disclosed to CONTRACTOR in connection with the services ("Confidential Information") for any purpose other than in connection with the services. The CONTRACTOR is fully responsible for its staff, its subcontractor(s) and any subcontractor's staff with regard to Confidential Information.
- B. Information which falls into any of the following categories shall not be considered Confidential Information:
 - 1. information that is previously rightfully known to the CONTRACTOR without restriction on disclosure;
 - 2. information that becomes, from no breach of this AGREEMENT on the part of the CONTRACTOR, generally known in the relevant industry, or is otherwise publicly available; and
 - 3. information that is independently developed by CONTRACTOR without use of the confidential information.
- C. Except as specifically permitted in this AGREEMENT, CONTRACTOR shall not, at any time, in any fashion, form or manner, divulge, disclose, communicate or use, any Confidential Information other than in connection with the services or as otherwise provided herein.

- D. CONTRACTOR may disclose Confidential Information if such information is required to be disclosed by CONTRACTOR by any law, rule, regulation, judicial or administrative process or applicable professional standards, provided that, to the extent permitted by applicable law or regulation, the CONTRACTOR notifies the DIVISION prior to any such required disclosure.
- E. CONTRACTOR agrees not to issue any press releases, give or make any presentations, or give to any print, electronic or other news media information regarding the services without the express advance written approval of DIVISION.
- F. CONTRACTOR agrees that, as between the PARTIES, all Confidential Information in its possession is at all times the sole property of the STATE.
- G. Notwithstanding anything herein to the contrary, CONTRACTOR shall have the right to retain one copy of the Confidential Information and any summaries, analyses, notes or extracts prepared by CONTRACTOR which are based on or contain portions of the Confidential Information evidencing its services for the STATE as required by law, regulation, professional standards or reasonable business practice.
- H. CONTRACTOR shall retain all Confidential Information in confidence, exercising the same standard of care used by CONTRACTOR to protect its own confidential and proprietary information, to prevent the disclosure of Confidential Information to any third party. CONTRACTOR shall not use Confidential Information for any purpose other than in furtherance of its professional services for the DIVISION.
- I. CONTRACTOR understands that if it breaches, or threatens to breach this AGREEMENT, the DIVISION shall have the right to seek all equitable and legal rights (including the right to seek injunctive relief) to prevent such breach and/or to be fully compensated (including reasonable legal fees) for losses or damages resulting from such breach. CONTRACTOR acknowledges that compensation for damages may not be sufficient and that injunctive relief to prevent or limit any breach of confidentiality may be the only viable remedy to fully protect the confidential or proprietary information identified in this AGREEMENT.

XVIII. RECORDS ACCESS

DIVISION staff, others authorized by the DIVISION such as representatives of the Federal government, or other STATE agencies authorized by STATE law, shall have access to and the right to examine the books, documents, work papers, documentation of charges, or other records of the CONTRACTOR, including any and all subcontractors, involved in transactions relating to this AGREEMENT during the contract period and for a period of six years after final payment for said services.

XIX. WORK PAPER RETENTION AND AVAILABILITY

- A. The work papers to be prepared by the CONTRACTOR during the AGREEMENT will be retained by the CONTRACTOR although copies thereof and access to them will be made available, upon request, to the DIVISION, representatives of the Federal government and STATE agencies when authorized by the DIVISION, and other STATE agencies authorized by existing law, for a period of six (6) years following the date of the final payment under the contract. All such requests, and their disposition, shall be authorized by the DIVISION.
- B. The CONTRACTOR agrees to make personnel available to explain fully all data, materials, and work papers developed during the engagement for a period of six (6) years following the date of the final payment under the AGREEMENT.

XX. DISPUTES AND DISSATISFACTION/CONFLICT RESOLUTION

- A. In the event the DIVISION is dissatisfied with the CONTRACTOR's performance of the services provided under the AGREEMENT, including but not limited to a breach of the AGREEMENT on the part of the CONTRACTOR, the DIVISION shall notify the CONTRACTOR of the dispute in writing. In the event the CONTRACTOR has any disputes with the DIVISION, the CONTRACTOR shall notify the DIVISION in writing. Such notification in both cases shall hereinafter be referred to as "Notice of Conflict", or in the case of contract breach, "Notice of Default".
- B. If either the DIVISION or the CONTRACTOR notifies the other of such dispute or dissatisfaction, the PARTY receiving the notification shall then make good faith efforts to amicably resolve the problem or settle the dispute, including meeting with the notifying PARTY's representatives to diligently attempt to reach a mutually satisfactory result.
- C. In the event of a dispute, both PARTIES will continue to fulfill their performance obligations under the AGREEMENT.
- D. Nothing shall limit either PARTY's ability to pursue all legal remedies. If the PARTIES are unable to amicably resolve the dispute after the steps described above, then either PARTY may seek legal or equitable relief in a court of competent jurisdiction in the State of New York.

XXI. TERMINATION

- A. The DIVISION reserves the right to terminate the services of the CONTRACTOR, in whole or in part, upon thirty (30) days written notice for any reason, or immediately for cause. Upon notice of termination, the CONTRACTOR shall stop work immediately and complete only those specific assignments, if any, subsequently approved by the DIVISION. In the event of termination other than for cause, the CONTRACTOR shall be entitled to compensation for services performed through the date of termination

that are accepted by the DIVISION, and for any subsequent services that are accepted by the DIVISION, rendered in connection with any successor consultants and contractors, including transfer of records, briefing and any other services deemed necessary or desirable by the DIVISION. The CONTRACTOR agrees to cooperate to the fullest respect with any successor consultants and contractors.

- B. After receipt of the notice of termination, the CONTRACTOR shall exercise all reasonable diligence to accomplish the cancellation or diversion of its outstanding commitments covering personal services and extending beyond the date of such termination to the extent that they relate to the performance of any work terminated by the notice.
- C. The CONTRACTOR shall submit its termination claim to the DIVISION promptly after receipt of a notice of termination, but in no event later than 30 days from the effective date thereof, unless one or more extensions in writing are granted by the DIVISION upon written request of the CONTRACTOR within such 30-day period or authorized extension thereof. Upon failure of the CONTRACTOR to submit a termination claim within the time allowed, the DIVISION may determine, on the basis of available information, the amount, if any, due to the CONTRACTOR by reason of termination, and shall thereupon pay to the CONTRACTOR the amount so determined.
- D. If the termination for cause results from unsatisfactory performance by the CONTRACTOR, the value of the work performed by the CONTRACTOR prior to termination shall be established by the DIVISION.
- E. The CONTRACTOR agrees to transfer title to the DIVISION, and to deliver in the manner, at the time, and to the extent, if any, directed by the DIVISION, such information and work products for which the CONTRACTOR produced and received compensation by the DIVISION.
- F. In addition, non-compliance with the procurement laws as noted in Section XXIII of this AGREEMENT will lead to contract termination.

XXII. FORCE MAJEURE

Neither PARTY will be liable for losses, defaults, or damages under this AGREEMENT which result from delays in performing, or an inability to perform, all or any of the obligations or responsibilities imposed upon it pursuant to the terms and conditions of this AGREEMENT, due to or because of acts of God, the public enemy, acts of government, earthquakes, floods, civil strife, fire or any other cause beyond the reasonable control of the PARTY that was so delayed or so unable to perform, provided that such PARTY was not negligent and shall have used reasonable efforts to avoid and overcome such cause. Such PARTY will resume full performance of such obligations and responsibilities promptly upon removal of any such cause.

XXIII. COMPLIANCE WITH PROCUREMENT LAWS

- A. By execution of this AGREEMENT, the CONTRACTOR certifies that information provided to the STATE with respect to the Vendor Responsibility Questionnaire, Procurement Lobbying Certifications, Contractor Disclosure Form A and Section 5-a of the Tax Law (Forms ST-220-TD and ST-220-CA) is complete, true and accurate.
- B. The CONTRACTOR hereby acknowledges that the Vendor Responsibility Questionnaire and certification are made part of its proposal and thereby this AGREEMENT and that any misrepresentation of fact in the Questionnaire and attachments, or in any CONTRACTOR responsibility information that may be requested by the DIVISION, may result in termination of this AGREEMENT.

The CONTRACTOR shall at all times during the contract term remain responsible. During the term of this AGREEMENT, any changes in the provided Questionnaire shall be disclosed to the DIVISION, in writing, in a timely manner. Failure to make such disclosure may result in a determination of non-responsibility and termination of this AGREEMENT. Furthermore, the CONTRACTOR agrees, if requested by the DIVISION, to present evidence of its continuing legal authority to do business in New York State, its integrity, experience, ability, prior performance, and organizational and financial capacity.

The DIVISION, in its sole discretion, reserves the right to suspend any or all activities under this AGREEMENT, at any time, when it discovers information that calls into question the responsibility of the CONTRACTOR. In the event of such suspension, the CONTRACTOR will be given written notice outlining the particulars of such suspension. Upon issuance of such notice, the CONTRACTOR must comply with the terms of the suspension order. Contract activity may resume at such time as the DIVISION issues a written notice authorizing a resumption of performance under this AGREEMENT.

Upon written notice to the CONTRACTOR, and a reasonable opportunity to be heard by the appropriate DIVISION officials or staff, this AGREEMENT may be terminated by the DIVISION at the CONTRACTOR's expense where the CONTRACTOR is determined by the DIVISION to be non-responsible. In such event, the DIVISION may complete contractual requirements in any manner it deems advisable and pursue available legal or equitable remedies for breach.

- C. CONTRACTOR hereby acknowledges that State Finance Law Section 163(4)(g) imposes certain reporting requirements on the contractor doing business with the STATE. In furtherance of these reporting requirements, the CONTRACTOR agrees to complete and submit an initial planned employment data report and an annual employment report (Forms A and B respectively). Complete instructions and forms may also be accessed at: <http://www.osc.state.ny.us/agencies/guide/MyWebHelp/Content/XI/18/C.htm>.

XXIV. REQUIREMENTS AND PROCEDURES FOR M/WBE PARTICIPATION

A. General Provisions

1. The DIVISION is required to implement the provisions of New York State Executive Law Article 15-A and 5 NYCRR Parts 140-145 (“MWBE Regulations”) for all STATE contracts as defined therein, with a value (1) in excess of \$25,000 for labor, services, equipment, materials, or any combination of the foregoing or (2) in excess of \$100,000 for real property renovations and construction.
2. The CONTRACTOR agrees, in addition to any other nondiscrimination provision of the AGREEMENT and at no additional cost to the DIVISION, to fully comply and cooperate with the DIVISION in the implementation of New York State Executive Law Article 15-A and the regulations promulgated thereunder. These requirements include equal employment opportunities for minority group members and women (“EEO”) and contracting opportunities for certified minority- and women-owned business enterprises (“MWBE”). The CONTRACTOR’s demonstration of “good faith efforts” pursuant to 5 NYCRR §142.8 shall be a part of these requirements. These provisions shall be deemed supplementary to, and not in lieu of, the nondiscrimination provisions required by New York State Executive Law Article 15 (the “Human Rights Law”) or other applicable federal, state or local laws.
3. Failure to comply with all of the requirements herein may result in a finding of non-responsiveness, non-responsibility and/or a breach of contract, leading to the assessment of liquidated damages pursuant to Section XXV.G of this AGREEMENT and such other remedies are available to the DIVISION pursuant to this AGREEMENT and applicable law.

B. Contract Goals

1. For purposes of this AGREEMENT, the goals for Minority- and Women-Owned Business Enterprises (“MWBE”) participation shall be as designated in each Statement of Work (SOW) based on the current availability of qualified MBEs and WBEs.
2. For purposes of providing meaningful participation by MWBEs in this AGREEMENT and achieving the MWBE Contract Goals, the CONTRACTOR should reference the directory of New York State certified MBWEs found at the following internet address: <https://ny.newnycontracts.com>.

Additionally, the CONTRACTOR is encouraged to contact the Division of Minority and Women Business Development at (212) 803-2414 to discuss additional methods of maximizing participation by MWBEs on this AGREEMENT.

3. The CONTRACTOR understands that only sums paid to MWBEs for the performance of a commercially useful function, as that term is defined in 5 NYCRR § 140.1, may be applied towards the achievement of the applicable MWBE participation goal. The portion of a contract with an MWBE serving as a broker that shall be deemed to represent the commercially useful function performed by the MWBE shall be 25 percent of the total value of the contract.
4. Where MWBE Contract Goals have been established in each SOW, the CONTRACTOR must document “good faith efforts”, to provide meaningful participation by MWBEs as subcontractors or suppliers in the performance of the AGREEMENT. Such documentation shall include, but not necessarily be limited to:
 - a. Evidence of outreach to MWBEs;
 - b. Any responses by MWBEs to the CONTRACTOR’s outreach;
 - c. Copies of advertisements for participation by MWBEs in appropriate general circulation, trade, and minority or women-oriented publications;
 - d. The dates of attendance at any pre-bid, pre-award, or other meetings, if any, scheduled by the DIVISION with MWBEs; and,
 - e. Information describing specific steps undertaken by the CONTRACTOR to reasonably structure the contract scope of work to maximize opportunities for MWBE participation.

C. Equal Employment Opportunity (EEO)

1. The CONTRACTOR agrees to be bound by the provisions of Article 15-A of the Executive Law and the rules and regulations promulgated thereunder pertaining to equal employment opportunities for minority group members and women shall apply to the AGREEMENT.
2. In performing the AGREEMENT, the CONTRACTOR shall:
 - a. Ensure that each CONTRACTOR and each subcontractor performing work on this AGREEMENT shall undertake or continue existing EEO programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status. For these purposes, EEO shall apply in the areas of recruitment, employment, job assignment, promotion, upgrading, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation.
 - b. The CONTRACTOR shall submit an EEO policy statement to the DIVISION within seventy-two (72) hours after the date of the notice by the DIVISION to award the AGREEMENT to the CONTRACTOR.
 - c. If the CONTRACTOR, or any of its subcontractors, does not have an existing EEO policy statement, the DIVISION may require the CONTRACTOR or

subcontractor to adopt a model statement (see Form 5.4 Equal Employment Opportunity Policy Statement).

d. The CONTRACTOR's EEO policy statement shall include the following language:

- 1) The CONTRACTOR will not discriminate against any employee or applicant for employment because of race, creed, color, national origin, sex, age, disability, or marital status, will undertake or continue existing EEO programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination, and shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force.
- 2) The CONTRACTOR shall state in all solicitations or advertisements for employees that, in the performance of the AGREEMENT, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.
- 3) The CONTRACTOR shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union, or representative will not discriminate on the basis of race, creed, color, national origin, sex age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of the CONTRACTOR's obligations herein.
- 4) The CONTRACTOR will include the provisions of Subdivisions (1) through (3) of this Subsection D and Paragraph "5" of this Section C, which provides for relevant provisions of the Human Rights Law, in every subcontract in such a manner that the requirements of the subdivisions will be binding upon each subcontractor as to work in connection with the AGREEMENT.

3. Staffing Plan

To ensure compliance with this section, the CONTRACTOR shall submit a staffing plan to document the composition of the proposed workforce to be utilized in the performance of the AGREEMENT by the specified categories listed, including ethnic background, gender, and Federal occupational categories. The CONTRACTOR shall complete the staffing plan form and submit it within a reasonable time, as directed by the DIVISION.

4. Workforce Employment Utilization Report (“Workforce Report”)

- a. The CONTRACTOR shall submit a Workforce Report, and shall require each of its subcontractors to submit a Workforce Report, in such form as shall be required by the DIVISION on a QUARTERLY basis during the term of the AGREEMENT.
 - b. Separate forms shall be completed by the CONTRACTOR and any subcontractors.
 - c. Pursuant to Executive Order #162, contractors and subcontractors are also required to report the gross wages paid to each of their employees for the work performed by such employees on the contract on a quarterly basis.
5. The CONTRACTOR shall comply with the provisions of the Human Rights Law, and all other STATE and Federal statutory and constitutional non-discrimination provisions. The CONTRACTOR and its subcontractors shall not discriminate against any employee or applicant for employment because of race, creed (religion), color, sex, national origin, sexual orientation, military status, age, disability, predisposing genetic characteristic, marital status or domestic violence victim status, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest.

D. MWBE Utilization Plan

1. The CONTRACTOR represents and warrants that the CONTRACTOR has submitted an MWBE Utilization Plan, through the New York State Contract System (“NYSCS”), which can be viewed at <https://ny.newnycontracts.com>, provided, however, that the CONTRACTOR may arrange to provide such evidence via a non-electronic method to the DIVISION, either prior to, or at the time of, the execution of the AGREEMENT.
2. The CONTRACTOR agrees to use such MWBE Utilization Plan for the performance of MWBEs on this AGREEMENT pursuant to the prescribed MWBE goals set forth in Section XXV.B.1.
3. The CONTRACTOR further agrees that failure to submit and/or adhere to such MWBE Utilization Plan shall constitute a material breach of the terms of this AGREEMENT. Upon the occurrence of such a material breach, the DIVISION shall be entitled to any remedy provided herein, including but not limited to, a finding that the CONTRACTOR is non-responsive.

E. Waivers

1. For waiver requests, the CONTRACTOR should use the NYSCS, provided, however, that CONTRACTOR may arrange to provide such evidence via a non-electronic method to the DIVISION.
2. If the CONTRACTOR, after making good faith efforts, is unable to comply with MWBE goals, the CONTRACTOR may submit a Request for Waiver documenting good faith efforts by the CONTRACTOR to meet such goals. If the documentation included with the waiver request is complete, the DIVISION shall evaluate the request and issue a written notice of approval or denial within twenty (20) business days of receipt.
3. If the DIVISION, upon review of the MWBE Utilization Plan and updated QUARTERLY MWBE Contractor Compliance Reports determines that the CONTRACTOR is failing or refusing to comply with the MWBE Contract Goals and no waiver has been issued in regards to such non-compliance, the DIVISION may issue a notice of deficiency to the CONTRACTOR. The CONTRACTOR must respond to the notice of deficiency within seven (7) business days of receipt. Such response may include a request for partial or total waiver of MWBE Contract Goals.

F. Quarterly MWBE Contractor Compliance Report

The CONTRACTOR is required to submit a quarterly MWBE Contractor Compliance Report through the NYSCS, provided, however, that the CONTRACTOR may arrange to provide such report via a non-electronic method to the DIVISION by the 10th day following the end of each quarter during the term of this AGREEMENT documenting the progress made towards achievement of the MWBE goals of this AGREEMENT.

G. Liquidated Damages - MWBE Participation

1. Where the DIVISION determines that the CONTRACTOR is not in compliance with the requirements of this AGREEMENT and the CONTRACTOR refuses to comply with such requirements, or if the CONTRACTOR is found to have willfully and intentionally failed to comply with the MWBE participation goals, the CONTRACTOR shall be obligated to pay to the DIVISION liquidated damages.
2. Such liquidated damages shall be calculated as an amount equaling the difference between:
 - a. All sums identified for payment to MWBEs had the CONTRACTOR achieved the contractual MWBE goals; and
 - b. All sums actually paid to MWBEs for work performed or materials supplied under the AGREEMENT.

3. In the event a determination has been made which requires the payment of liquidated damages and such identified sums have not been withheld by the DIVISION, the CONTRACTOR shall pay such liquidated damages to the DIVISION within sixty (60) days after they are assessed. Provided, however, that if the CONTRACTOR has filed a complaint with the Director of the Division of Minority and Women's Business Development pursuant to 5 NYCRR § 142.12, liquidated damages shall be payable only in the event of a determination adverse to the CONTRACTOR following the complaint process.

XXV. PARTICIPATION OPPORTUNITIES FOR NEW YORK STATE CERTIFIED SERVICE-DISABLED VETERAN OWNED BUSINESSES

A. General Provisions

Article 3 of the New York State Veterans' Services Law provides for more meaningful participation in public procurement by certified Service-Disabled Veteran-Owned Businesses ("SDVOBs"), thereby further integrating such businesses into New York State's economy. The DIVISION recognizes the need to promote the employment of service-disabled veterans and to ensure that certified service-disabled veteran-owned businesses have opportunities for maximum feasible participation in the performance of DIVISION contracts.

In recognition of the service and sacrifices made by service-disabled veterans and in recognition of their economic activity in doing business in New York State, CONTRACTORS are strongly encouraged and expected to consider SDVOBs in the fulfillment of the requirements of the AGREEMENT. Such participation may be as subcontractors or suppliers, as protégés, or in other partnering or supporting roles.

For purposes of this procurement, the DIVISION conducted a comprehensive search and determined that the AGREEMENT does not offer sufficient opportunities to set specific goals for participation by SDVOBs as subcontractors, service providers, and suppliers to the CONTRACTOR. Nevertheless, CONTRACTOR is encouraged to make good faith efforts to promote and assist in the participation of SDVOBs on the AGREEMENT for the provision of services and materials. The directory of New York State Certified SDVOBs can be viewed at: <https://online.ogs.ny.gov/SDVOB/search>.

CONTRACTOR is encouraged to contact the Office of General Services' Division of Service-Disabled Veteran's Business Development at 518-474-2015 or VeteransDevelopment@ogs.ny.gov to discuss methods of maximizing participation by SDVOBs on the Contract.

XXVI. WAIVER, MODIFICATION, EXECUTION, OR SEVERABILITY

No waiver or modification of the AGREEMENT or any covenant, condition, or limitation herein contained shall be valid unless in writing and executed by the PARTIES hereto, and no evidence of any waiver or modification shall be offered or received in evidence in any action between the PARTIES hereto arising out of or affecting the AGREEMENT, or the rights or obligations of any PARTY hereunder, unless such waiver or modification is in writing, duly executed as aforesaid, and the PARTIES further agree that the provisions of the paragraph may not be waived except as herein set forth.

In the event that any provision of the AGREEMENT shall be declared void, voidable, illegal or invalid for any reason, such provision shall be of no force and effect only to the extent that it is so declared void, voidable, illegal or invalid. All of the provisions of the AGREEMENT not specifically found to be so deficient shall remain in full force and effect.

XXVII. CONDITIONS PRECEDENT

This AGREEMENT and any subsequent amendments to this AGREEMENT shall not be deemed executed, valid or binding unless and until approved in writing by the Offices of the Attorney General and State Comptroller.

XXVIII. USE BY OTHER STATE AGENCIES, PUBLIC AUTHORITIES OR ENTITIES

The DIVISION shall have the option to extend the terms and conditions related to the scope of services covered by this AGREEMENT to any other STATE agency, public authority or entities in New York.

XXIX. ADDITIONAL SERVICES

The DIVISION may, at any time, by written notice, request changes or additions to work or services within the general scope of this AGREEMENT (not to include professional services requiring licenses or specialized expertise such as engineering, architectural, and environmental consulting, abatement, treatment, and testing work) for unanticipated needs. If any such change or addition causes an increase or decrease in the cost of, or in the time required for, performance of this AGREEMENT, an equitable adjustment shall be agreed upon by the PARTIES and made in the price using the billing rates set forth in the AGREEMENT, and the CONTRACTOR shall be notified in writing accordingly. A change to the scope of the AGREEMENT would be subject to the approval of the Office of the State Comptroller and Office of the Attorney General.

XXX. ENTIRE AGREEMENT

This AGREEMENT and the Appendices identified in this section (“Appendices”) constitute the entire AGREEMENT between the PARTIES hereto and no statement, promise, condition, understanding, inducement or representation, oral or written, expressed or implied, which is not contained herein shall be binding or valid. This AGREEMENT shall not be changed, modified or altered in any manner except by an instrument in writing executed by the PARTIES hereto. The Appendices are hereby made a part of this AGREEMENT as if fully set forth at length herein. In the event of any discrepancy, disagreement or ambiguity among the following documents, they shall be given preference in the following order to interpret and to resolve such discrepancy, disagreement or ambiguity:

- A. Appendix A – Standard Clauses for New York State Contracts dated June 2023;
- B. This AGREEMENT as it appears prior to the signature page incorporated herein;

- C. Appendix B – Request for Proposals dated October 3, 2023 including any amendments thereto; and
- D. Appendix C – CONTRACTOR’s Proposal in response to the RFP and any clarifications thereto.

XXXI. EXECUTORY CLAUSE

This AGREEMENT shall be deemed executory only to the extent of moneys annually appropriated and available for this purpose, and no liability on account thereof shall be incurred by the DIVISION beyond the amount appropriated. It is understood that neither this assignment nor any representation by any public employee or officer creates any legal or moral obligation to request to appropriate, or make available, moneys for the purpose of the AGREEMENT.

C _____

IN WITNESS WHEREOF, each of the PARTIES hereto has caused this AGREEMENT to be executed by its duly authorized officers on the day and year stated below.

Agency Certification

In addition to the acceptance of this AGREEMENT, I also certify that original copies of this signature page will be attached to all other exact copies of this contract.

Approved by:

**NEW YORK STATE
DIVISION OF THE BUDGET**

By: _____
Name: _____
Title: _____
Date: _____

By: _____
Name: _____
Title: _____
Date: _____

**Attorney General:
LETITIA JAMES**

By: _____
Date: _____

**State Comptroller:
THOMAS P. DINAPOLI**

By: _____
Date: _____

CORPORATE ACKNOWLEDGMENT FORM

The acknowledgment must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and that all information provided is complete, true and accurate.

INDIVIDUAL, CORPORATION, PARTNERSHIP, OR LLC ACKNOWLEDGMENT

STATE OF _____ }
 } : SS.:
 COUNTY OF _____ }

On the ____ day of _____ in the year 20 __ , before me personally appeared _____, known to me to be the person who executed the foregoing instrument, who, being duly sworn by me did depose and say that _he resides at _____, Town of _____, County of _____ , State of _____ ; and further that:

[Check One]

If an individual): _he executed the foregoing instrument in his/her name and on his/her own behalf.

If a corporation): _he is the _____ of _____, the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, _he is authorized to execute the foregoing instrument on behalf of the corporation for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation.

If a partnership): _he is the _____ of _____, the partnership described in said instrument; that, by the terms of said partnership, _he is authorized to execute the foregoing instrument on behalf of the partnership for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said partnership as the act and deed of said partnership.

If a limited liability company): _he is a duly authorized member of _____, LLC, the limited liability company described in said instrument; that _he is authorized to execute the foregoing instrument on behalf of the limited liability company for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said limited liability company as the act and deed of said limited liability company.

Notary Public
Registration No. _____

State of: _____

POST AWARD FORMS:

CONTRACTOR DISCLOSURE FORMS SALES TAX CERTIFICATION INSTRUCTIONS COMPLIANCE WITH NYS WORKERS' COMPENSATION LAW

CONTRACTOR DISCLOSURE FORMS

Chapter 10 of the Laws of 2006 amended the Civil Service Law and the State Finance Law, relative to maintaining certain information concerning contract employees working under State agency service and consulting contracts. State agency consultant contracts are defined as "contracts entered into by a state agency for analysis, evaluation, research, training, data processing, computer programming, engineering, environmental health and mental health services, accounting, auditing, paralegal, legal, or similar services" ("covered consultant contract" or "covered consultant services"). The amendments also require that certain contract employee information be provided to the state agency awarding such contracts, the Office of the State Comptroller (OSC), Division of the Budget and the Department of Civil Service (CS).

To meet these new requirements, the selected Firm agrees to complete:

Form A – Contractor's Planned Employment Form. The successful Contractor must complete this form upon notification of **selection by the Division**.

Form B – Contractor's Annual Employment Report. Throughout the term of the Contract by May 15th of each year the Contractor agrees to report the following information to the Division. For each covered consultant contract in effect at any time between the preceding April 1st through March 31st fiscal year or for the period of time such contract was in effect during such prior State fiscal year Contractor reports the:

1. Total number of employees employed to provide the consultant services, by employment category.
2. Total number of hours worked by such employees.
3. Total compensation paid to all employees that performed consultant services under such Contract.*

*NOTE: The information to be reported is applicable only to those employees who are directly providing services or directly performing covered consultant services. However, such information shall also be provided relative to employees of Subcontractors who perform any part of the service contract or any part of the covered consultant contract. This information does not have to be collected and reported in circumstances where there is ancillary involvement of an employee in a clerical, support, organizational or other administrative capacity.

Contractor agrees to simultaneously report such information to the Department of Civil Service and the Office of the State Comptroller as designated below:

Department of Civil Service
Alfred E. Smith State Office Building
Albany, NY 12239

Office of the State Comptroller
Bureau of Contracts
110 State St., 11th Floor
Albany, New York
Attn: Consultant Reporting

Contractor is advised herein and understands that this information is available for public inspection and copying pursuant to §87 of the New York State Public Officers Law (Freedom of Information Law). In the event individual employee names or social security numbers are set forth on a document, the State agency making such disclosure is obligated to redact both the name and social security number prior to disclosure.

Further information regarding the Contractor Consultant Law requirements and report Forms A and B is available in the Office of the State Comptroller's Guide to Finance Operations, Chapter XI, Section 18.C: <http://www.osc.state.ny.us/agencies/guide/MyWebHelp>.

SALES TAX CERTIFICATION INSTRUCTIONS

The Tax Law was amended to require contractors with State agencies to certify to the Department of Taxation and Finance (DTF) that they, their affiliates, their subcontractors and the affiliates of their subcontractors have a valid certificate of authority to collect New York State and local sales and compensating use taxes. Tax Law Section 5-a applies to all contracts in excess of **\$100,000** for the purchase by a covered agency of commodities or services, awarded pursuant to Article XI of the State Finance Law.

The successful Contractor must complete Contractor Certification Form ST-220-CA upon notification of selection by the Division. This certification to the procuring agency, also made under penalty of perjury, states that the requisite (ST-220-TD) certification has been made to DTF and, to the best of the Contractor's knowledge, that the requisite (ST-220-TD) certification is correct and complete.

If Contractor has any questions regarding either forms, ST-220-CA or ST-220-TD, the New York State Comptroller's Guide to Financial Operations will provide background information and the forms (<http://www.osc.state.ny.us/agencies/guide/MyWebHelp/#XI/18/D.htm?Highlight=st-220>).

Contractors can refer to the Department of Taxation and Finance website, or the NYS Tax Law, Section 5-a, *Contractor Affiliate, Subcontractor, and Subcontractor Affiliate Sales and Compensating Use Tax Registration* for additional information and guidance.

COMPLIANCE WITH NYS WORKERS' COMPENSATION LAW

Sections 57 and 220 of the New York State Workers' Compensation Law (WCL) provide that the Division of the Budget shall not enter into any contract unless proof of workers' compensation and disability benefits insurance coverage is produced. Prior to entering into a contract with the Division, successful Firms will be required to verify, on forms authorized by the New York State Workers' Compensation Board, that they are properly insured or are otherwise in compliance with the insurance provisions of the WCL. The forms used to demonstrate compliance with the WCL are indicated below.

Please Note: *The insurance provider of the successful contractor must submit this insurance verification information upon notification of selection by the Division. Any questions relating to either workers' compensation or disability benefits coverage should be directed to the State of New York Workers' Compensation Board, Bureau of Compliance at (518) 486-6307. Failure to comply with the requirements of this appendix will be grounds for disqualification of an otherwise successful bid.*

Workers' Compensation Requirements under WCL § 57:

To comply with coverage provisions of the WCL, Contractor must:

- A) Be legally exempt from obtaining workers' compensation insurance coverage; OR
- B) Obtain such coverage from insurance carriers; OR
- C) Be a Board-approved self-insured employee or participate in an authorized group self-insurance plan.

To verify compliance with the above, the DIVISION must receive one of the following properly executed Workers' Compensation Board forms from the Contractor, the Contractor's insurance carrier or the Workers' Compensation Board, depending on which form is appropriate:

- 1) CE-200, Certificate of Attestation of Exemption from NYS Workers' Compensation and/or Disability Benefits Coverage. This form is completed electronically on the Board's website and printed out, http://www.wcb.ny.gov/content/ebiz/wc_db_exemptions/wc_db_exemptions.jsp; OR
- 2) C-105.2 – Certificate of Workers' Compensation Insurance. The Contractor's insurance carrier sends this form to the DIVISION. PLEASE NOTE: The State Insurance Fund provides its own version of this form, the U-26.3; OR
- 3) SI-12 – Certificate of Workers' Compensation Self-Insurance. The Contractor contacts the Board's Self-Insurance Office at 518-402-0247 to obtain this form; OR

- 4) GSI-105.2 – Certificate of Participation in Worker’s Compensation Group Self-Insurance. Contractor’s Group Self-Insurance Administrator sends this form to the DIVISION.

Disability Benefits Requirements under WCL § 220(8):

To comply with the coverage provisions of the WCL regarding disability benefits, Contractor may:

- A) Be legally exempt from obtaining disability benefits insurance coverage; OR
- B) Obtain such coverage from insurance carriers; OR
- C) Be a Board-approved self-insured employer.

To verify compliance with the above, the DIVISION must receive one of the following properly executed Workers’ Compensation Board forms from the Contractor, the Contractor’s insurance carrier or the Workers’ Compensation Board, depending on which form is appropriate:

- 1) CE-200, Certificate of Attestation of Exemption from NYS Workers’ Compensation and/or Disability Benefits Coverage. This form is completed electronically on the Board’s website and printed out, http://www.wcb.ny.gov/content/ebiz/wc_db_exemptions/wc_db_exemptions.jsp; **OR**
- 2) DB-120.1 – Certificate of Disability Benefits Insurance. The business’s insurance carrier sends this form to the DIVISION; **OR**
- 3) DB-155 – Certificate of Disability Benefits Self-Insurance. The Contractor contacts the Board’s Self-Insurance Office at 518-402-0247 to obtain this form.

APPENDIX C: PROPOSAL CHECKLIST
LOCAL GOVERNMENT MANAGEMENT, FINANCIAL
AND RESTRUCTURING SERVICES

Firm Name _____

Date _____

Technical Proposal

- | | | | |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------|-----------|----------|
| 1. | Did the Firm provide a complete electronic version of the Technical Proposal? | Yes _____ | No _____ |
| 2. | Does the proposal contain all components of the Technical Proposal, as stated below? | Yes _____ | No _____ |
| | A. Table of Contents | Yes _____ | No _____ |
| | B. Executive Summary | Yes _____ | No _____ |
| | C. Project Approach | Yes _____ | No _____ |
| | D. Staff Experience and Qualifications | | |
| | • Identify staff consistent with definitions in Form 1 | Yes _____ | No _____ |
| | • Project organizational chart | Yes _____ | No _____ |
| | • Qualifications and experience of staff assigned | Yes _____ | No _____ |
| | • Staff resumes | Yes _____ | No _____ |
| | • Staff availability statement | Yes _____ | No _____ |
| | E. Firm Experience and Qualifications | | |
| | • Summary of technical expertise and capabilities | Yes _____ | No _____ |
| | • Direct prior experience | Yes _____ | No _____ |
| | F. Reference Letters | | |
| | At least two (2) letters of reference for Firm's engagements, and one (1) letter of reference each for Engagement Partner and Project Manager | Yes _____ | No _____ |
| | G. Discussion Topics 1-5 | Yes _____ | No _____ |
| 3. | Excluding table of contents, staff resumes, and letters of reference, is the Technical Proposal 25 pages or fewer? | Yes _____ | No _____ |

Cost Proposal

- | | | | |
|----|--------------------------------------------------------------------------|-----------|----------|
| 1. | Did the Firm provide a complete electronic version of the Cost Proposal? | Yes _____ | No _____ |
| 2. | Did the Firm complete and sign Form 1: Cost Proposal Form? | Yes _____ | No _____ |

Administrative Proposal

- | | | | |
|----|------------------------------------------------------------------------------------|-----------|----------|
| 1. | Did the Firm provide a complete electronic version of the Administrative Proposal? | Yes _____ | No _____ |
| 2. | Did the Firm submit signed copies of: | | |
| | • Form 2: Firm Information and Attestation | Yes _____ | No _____ |
| | • Form 3: Non-Collusive Bidding Certification | Yes _____ | No _____ |
| | • Form 4: Firm Assurances of No Conflict of Interest or Detrimental Effect | Yes _____ | No _____ |

- Form 5: MWBE and Equal Employment Opportunities Requirements, Forms 5.1 and 5.2 Yes _____ No _____
- Form 6: Response to the Diversity Practices Questionnaire, with supporting documentation Yes _____ No _____
- Form 7: Vendor Responsibility Questionnaire (hardcopy or submitted electronically in the State's VendRep system) for the Firm and any subcontractor anticipated to receive a subcontract in excess of \$100,000 Yes _____ No _____
- Form 8: Procurement Lobbying Form Yes _____ No _____
- Form 9: Disclosure of Pending or Prior Lawsuits, Conflicts of Interest, or Investigations or Disciplinary Actions Yes _____ No _____
- Form 10: Freedom of Information Law Redaction Request Yes _____ No _____
- Form 11: Executive Order No. 177 Certification Yes _____ No _____
- Form 12: Sexual Harassment Prevention Certification Yes _____ No _____
- Form 13: Certification Under Executive Order No. 16 Yes _____ No _____

FORM 1: COST PROPOSAL

Please submit (1) electronic version, as part of your proposal, to the addressee noted in Section 2.5 (Submission of a Complete Three-Part Proposal).

The Cost Proposal is an integral component of a Firm's three-part submission. Firms should take particular care to ensure the Cost Proposal is completed fully and in complete accordance with the instructions. Firms are advised to submit questions about or requests for clarification of the Cost Proposal by September 12, 2023, the due date for submission of Firm Inquiries.

The Cost Proposal Form must be completed in its entirety according to the following instructions:

- The Cost Proposal should include an hourly rate (U.S. dollars) for each person performing the services described in Section 1.2 of the RFP. Each person proposed to perform services in response to this RFP should be listed next to the corresponding title provided on the Form. Firms are required to use the titles provided, even if these titles are not consistent with the Firm's existing titles.
- The Cost Proposal must include an hourly rate (U.S. dollars) for each title described below and each Contract Year listed in Form 1. Do not leave blanks or enter a zero dollar amount for any rate.
- The cost proposal must include only one rate for each title.
- Hourly fees must include reproduction, travel, postage and any other expenses related to these services.
- **Please note, if the information requested on Form 1 is not complete, the Division may not be able to calculate a cost score, and the proposal may be rejected as non-responsive.**
- Payments to the selected Firm will not exceed the proposed hourly rate.
- The Cost Proposal Form must be signed by an individual authorized to bind the bidding Firm contractually.

Description of Titles

The following represents the general descriptions for the staffing categories to be utilized in the Firm's proposal.

Qualifications of Engagement Partner ("Lead")

The Engagement Partner will serve as the firm's engagement manager. Individuals named to this title must have significant direct experience in local government management, financial, and restructuring related services to a local government entity, including but not limited to those services specifically outlined in Section 1.2 of the RFP. This individual must also be available to meet with Division staff in Albany, NY.

Qualifications of Project Manager

The Project Manager will be responsible for developing a project work plan and a schedule for deliverables, coordinating and delegating the assignments to the staff, and serving as the point of contact for the Division regarding new issues, project status, meetings, and deliverables. The Project Manager will also be responsible for updating the Engagement Partner on the status of a project and any issues that may arise. The Project Manager must have at least five years of experience providing local government management, financial, and restructuring services, with a minimum of two years experience in public sector projects. This individual must also be available to meet with Division staff in Albany, NY.

Qualifications of Senior Analyst

The Senior Analyst working under the Project Manager will be responsible for performing the more complex analytical procedures, depending on the project, as well as day-to-day activities. A Senior Analyst will be required to provide advice and guidance to Division staff on issues including, but not limited, to those outlined in Section 1.2 of the RFP. The Senior Analyst must have at least three years experience in local government management, financial, and restructuring services work, with a minimum of one year in public sector projects.

Qualifications of Analyst

The Analyst, working under the Project Manager and with the Senior Analyst, will serve in a capacity similar to that of the Senior Analyst, completing day-to-day activities under the supervision of another. The Analyst must have at least two years experience in local government management, financial, and restructuring services work (public sector experience preferred).

**FORM 1:
NYS Division of the Budget
Request for Proposals: Local Government Management, Financial, and Restructuring Services
Cost Proposal Form**

Firm Name: _____

Fee Schedule

Staff Hourly Rate(s)						
<u>Name(s)</u>	<u>Title</u>	<u>Contract Year 1 2024-2025</u>	<u>Contract Year 2 2025-26</u>	<u>Contract Year 3 2026-27</u>	<u>Contract Year 4 2027-28</u>	<u>Contract Year 5 2028-29</u>
	Engagement Partner	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	Project Manager	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	Senior Analyst	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	Analyst	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Authorized Signatory for the Firm

Name (print or type)

Title

Date

FORM 2: FIRM INFORMATION AND ATTESTATION

PLEASE SUBMIT WITH ADMINISTRATIVE PROPOSAL

Please Note: A "No" response to questions three through seven (3-7) may be grounds for disqualification from this procurement.

RFP Name: <u>Local Government Management, Financial and Restructuring Services</u>				
Proposal Date: <u>October 3, 2023</u>				
1	Information Regarding the Firm's Firm:	Name: _____ Address: _____ City, State, Zip Code: _____ Telephone Number: _____ Taxpayer ID: _____ NYS Vendor ID: _____		
2	Primary Contact Concerning this Proposal:	Name: _____ Title: _____ Address: _____ City, State, Zip Code: _____ Telephone Number: _____ Email address: _____		
3	Irrevocable Offer:	The rates quoted are an irrevocable offer that is good through the execution of a contract.	<input type="checkbox"/> Yes	<input type="checkbox"/> No
4	Willingness to Perform All Services:	The Firm is willing to, and capable of performing all of the deliverables and services described in this RFP.	<input type="checkbox"/> Yes	<input type="checkbox"/> No
5	Firm Guarantees:	The Firm certifies it can and will provide and make available, at a minimum, all services set forth in the RFP.	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6	Firm Warranties:	1. Firm warrants that it is willing and able to comply with New York laws with respect to foreign (non-New York) corporations. 2. Firm warrants that it is willing and able to obtain an errors and omissions insurance policy providing a prudent amount of coverage for the willful or negligent acts, or omissions of any officers, employees or agents thereof. 3. Firm warrants that it will not delegate or subcontract its responsibilities under an agreement without the written permission of the Division. 4. Firm warrants that all information provided by it in connection with this proposal is true and accurate.	<input type="checkbox"/> Yes	<input type="checkbox"/> No
7	RFP and Contractual Requirements:	1. The Firm agrees to be bound by the Contractual Requirements found in Section 5 of the RFP. 2. The Firm has read Section 6, Reservation of Rights, and agrees that the rights and prerogatives as detailed in that Section are retained by the Division of the Budget. 3. The Firm has read, understands, and accepts the	<input type="checkbox"/> Yes	<input type="checkbox"/> No

		provisions of Appendix A, Standard Clauses for NYS Contracts, and Appendix B, Sample Contract, without change or amendment.		
8	<p>By my signature on this Firm Information and Attestation, I certify that I am authorized to bind the Firm contractually and that the above information is true and accurate.</p> <hr/> <p>Typed or Printed Name of Authorized Representative of the Firm</p> <hr/> <p>Title/Position of Authorized Representative of the Firm</p> <hr/> <p>Signature</p> <hr/> <p>Date</p>			

FORM 3: NON-COLLUSIVE BIDDING CERTIFICATION

In accordance with New York State Finance Law, § 139-d, by submitting its bid, each Firm and each person signing on behalf of any other Firm certifies, and in the case of a joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his or her knowledge and belief:

- 1) The prices of this bid have been arrived at independently, without collusion, consultation, communication, or agreement, for the purposes of restricting competition, as to any matter relating to such prices with any other Firm or with any competitor;
- 2) Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the Firm and will not knowingly be disclosed by the Firm prior to opening, directly or indirectly, to any other Firm or to any competitor; and
- 3) No attempt has been made or will be made by the Firm to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

Name: _____ Title: _____

Signature: _____

Joint or combined bids by Companies or Firms must be certified on behalf of each participant.

Legal name of Person, Firm or Corporation

Name: _____

Title: _____

Legal name of Person, Firm or Corporation

Name: _____

Title: _____

FORM 4: FIRM ASSURANCES OF NO CONFLICT OF INTEREST OR DETRIMENTAL EFFECT

The Firm offering to provide services pursuant to this RFP, as a contractor, joint venture contractor, or subcontractor, or consultant, attests that its performance of the services outlined in this RFP does not and will not create a conflict of interest with nor position the Firm to breach any other contract currently in force with the State of New York.

Furthermore, the Firm attests that it will not act in any manner that is detrimental to any State project on which the Firm is rendering services. Specifically, the Firm attests that:

- a. The fulfillment of obligations by the Firm, as proposed in the response, does not violate any existing contracts or agreements between the Firm and the State;
- b. The fulfillment of obligations by the Firm, as proposed in the response, does not and will not create any conflict of interest, or perception thereof, with any current role or responsibility that the Firm has with regard to any existing contracts or agreements between the Firm and the State;
- c. The fulfillment of obligations by the Firm, as proposed in the response, does not and will not compromise the Firm's ability to carry out its obligations under any existing contracts between the Firm and the State;
- d. The fulfillment of any other contractual obligations that the Firm has with the State will not affect or influence its ability to perform under any contract with the State resulting from this RFP;
- e. During the negotiation and execution of any contract resulting from this RFP, the Firm will not knowingly take any action or make any decision which creates a potential for conflict of interest or might cause a detrimental impact to the State as a whole including, but not limited to, any action or decision to divert resources from one State project to another;
- f. In fulfilling obligations under each of its State contracts, including any contract which results from this RFP, the Firm will act in accordance with the terms of each of its State contracts and will not knowingly take any action or make any decision which might cause a detrimental impact to the State as a whole including, but not limited to, any action or decision to divert resources from one State project to another;
- g. No former officer or employee of the State who is now employed by the Firm, nor any former officer or employee of the Firm who is now employed by the State, has played a role with regard to the administration of this contract procurement in a manner that may violate section 73(8)(a) of the State Ethics Law; and
- h. The Firm has not and shall not offer to any employee, member or director of the State any gift, whether in the form of money, service, loan, travel, entertainment, hospitality, thing or promise, or in any other form, under circumstances in which it could reasonably be inferred that the gift was intended to influence said employee, member or director, or could reasonably be expected to influence said employee, member or

director, in the performance of the official duty of said employee, member or director or was intended as a reward for any official action on the part of said employee, member or director.

Firms responding to this Request for Proposals should note that the Division recognizes that conflicts may occur in the future because a Firm may have existing or new relationships. The Division will review the nature of any such new relationship and reserves the right to terminate the contract for cause if, in its judgment, a real or potential conflict of interest cannot be cured.

Firm Name: _____

Name, Title: _____

Signature: _____ Date: _____

This form must be signed by an authorized executive or legal representative.

**FORM 5: MWBE AND EQUAL EMPLOYMENT OPPORTUNITIES REQUIREMENTS
CONTRACTOR REQUIREMENTS AND PROCEDURES FOR PARTICIPATION BY
NEW YORK STATE EXECUTIVE LAW, ARTICLE 15-A (PARTICIPATION BY
MINORITY GROUP MEMBERS AND WOMEN WITH RESPECT TO STATE
CONTRACTS)**

By submitting a bid or proposal, a Firm will be required to submit the following documents and information as evidence of compliance with the requirements and procedures established in Section 9 of this RFP:

- A. Firm agrees to submit with the bid a Workforce Composition Plan (Form 5.1) identifying the anticipated work force to be utilized on the Contract and if awarded a Contract, will, upon request, submit to the Division, a workforce utilization report identifying the workforce actually utilized on the Contract if known.
- B. Firms are required to submit a Minority- and Women-owned Business Enterprise and Equal Employment Opportunity Policy Statement, Form 5.2, to the Division with its bid or proposal. If Firm, or any of its subcontractors, does not have an EEO Policy, the Division may require the Contractor or subcontractor to adopt the attached model statement.

Please Note: Failure to comply with the requirements may result in a finding of non-responsiveness, non-responsibility and/or a breach of the Contract, leading to the withholding of funds, suspension or termination of the Contract or such other actions of enforcement proceedings as allowed by the Contract.

Attachments:

- Form 5.1 – Workforce Composition Form
- Form 5.2 – Minority And Women-Owned Business Enterprises – Equal Employment Opportunity Policy Statement - If Firm, or any of its subcontractors, does not have an existing EEO policy statement, the Division may require the Firm or subcontractor to adopt the attached model statement.

FORM 5.1: WORKFORCE COMPOSITION FORM

INSTRUCTIONS: All Firms submitting responses to this procurement must complete and submit this Workforce Composition Form as part of their proposal. Firms should include only the staff that will provide services under this procurement.

Firm Name:	Federal Identification No.:
Address:	Procurement No.:
City, State, Zip Code:	

Description of Work:

Enter the total number of incumbents by race, sex, and ethnic group status in each of the EEO – Job Categories identified. See below for information regarding race/ethnicity identification and protected class group members.

EEO – JOB CATEGORY	TOTAL	MALE (M)	FEMALE (F)	WHITE		BLACK		HISPANIC		ASIAN		NATIVE AMERICAN		DISABLED		VETERAN	
				M	F	M	F	M	F	M	F	M	F	M	F		
Officials/Administrators																	
Professionals																	
Technicians																	
Sales Workers																	
Office/Clerical																	
Craft Workers																	
Laborers																	
Service Workers																	

_____ PREPARED BY (Signature)	_____ Date	
_____ PRINTED OR TYPED NAME AND TITLE OF PREPARER	_____ TELEPHONE NO.	_____ EMAIL ADDRESS

CLASS DEFINITIONS

Hispanic – All persons of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish culture or origin, regardless of race.
American Indian or Alaskan Native – All persons having origins in any of the original peoples of North America, and who maintain cultural identification through tribal affiliation or community recognition.
Vietnam Era Veteran – A veteran who served at any time between and including January 1, 1963 and May 7, 1975.

Black (Not of Hispanic origin) – All persons having origins in any of the Black racial groups of Africa.
Asian or Pacific Islander – All persons having origins in any of the original peoples of the Far East, Southeast Asia, the Indian Subcontinent, or the Pacific Islands. This area includes, for example, China, India, Japan, Korea, the Philippine Islands, and Samoa.
Disabled Individual – Any person having a physical or mental impairment that substantially limits one or more major life activity, has a record of such an impairment; or is regarded as having such an impairment.

**FORM 5.2: MINORITY AND WOMEN-OWNED BUSINESS ENTERPRISES –
EQUAL EMPLOYMENT OPPORTUNITY POLICY STATEMENT**

M/WBE AND EEO POLICY STATEMENT

I, _____, the (awardee/contractor) _____ agree to adopt the following policies with respect to the project being developed or services rendered at _____

M/WBE

EEO

This organization will and will cause its contractors and subcontractors to take good faith actions to achieve the M/WBE contract participations goals set by the State for that area in which the State-funded project is located, by taking the following steps:

- (1) Actively and affirmatively solicit bids for contracts and subcontracts from qualified State certified MBEs or WBEs, including solicitations to M/WBE contractor associations.
- (2) Request a list of State-certified M/WBEs from AGENCY and solicit bids from them directly.
- (3) Ensure that plans, specifications, request for proposals and other documents used to secure bids will be made available in sufficient time for review by prospective M/WBEs.
- (4) Where feasible, divide the work into smaller portions to enhanced participations by M/WBEs and encourage the formation of joint venture and other partnerships among M/WBE contractors to enhance their participation.
- (5) Document and maintain records of bid solicitation, including those to M/WBEs and the results thereof. The Contractor will also maintain records of actions that its subcontractors have taken toward meeting M/WBE contract participation goals.
- (6) Ensure that progress payments to M/WBEs are made on a timely basis so that undue financial hardship is avoided, and that bonding and other credit requirements are waived or appropriate alternatives developed to encourage M/WBE participation.

- (a) This organization will not discriminate against any employee or applicant for employment because of race, creed, color, national origin, sex, age, disability or marital status, will undertake or continue existing programs of affirmative action to ensure that minority group members are afforded equal employment opportunities without discrimination, and shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on state contracts.
- (b) This organization shall state in all solicitation or advertisements for employees that in the performance of the State contract all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex disability or marital status.
- (c) At the request of the contracting agency, this organization shall request each employment agency, labor union, or authorized representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of this organization's obligations herein.
- (d) The Contractor shall comply with the provisions of the Human Rights Law, all other State and Federal statutory and constitutional non-discrimination provisions. The Contractor and subcontractors shall not discriminate against any employee or applicant for employment because of race, creed (religion), color, sex, national origin, sexual orientation, military status, age, disability, predisposing genetic characteristic, marital status or domestic violence victim status, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest.
- (e) This organization will include the provisions of sections (a) through (d) of this agreement in every subcontract in such a manner that the requirements of the subdivisions will be binding upon each subcontractor as to work in connection with the State contract.

Agreed to this _____ day of _____, 2___ - _____

By: _____

Print: _____ Title: _____

_____ is designated as the Minority Business Enterprise Liaison
(Name of Designated Liaison)

responsible for administering the Minority and Women-Owned Business Enterprises- Equal Employment Opportunity (M/WBE-EEO) program.

M/WBE Contract Goals

_____percent Minority and Women’s Business Enterprise Participation

_____percent Minority Business Enterprise Participation

_____percent Women’s Business Enterprise Participation

(Authorized Representative)

Title: _____

Date: _____

FORM 6: MWBE DIVERSITY PRACTICES

Pursuant to New York State Executive Law §313-a, and 5 NYCRR §142.3, all agencies and authorities must evaluate the diversity practices of Firms to best value procurements expected to exceed \$250,000, whenever practical, feasible and appropriate. Evaluating diversity practices of Firms as part of the procurement process provides contractors with an incentive to develop mutually beneficial relationships with New York State certified MWBEs outside of the context of state contracting. These relationships help to build the capacity of MWBEs, and enhance their ability to perform ever increasing roles in state contracting.

Diversity practices are intended to be applied on procurements in which agency personnel exercise their subjective judgment in selecting one or more successful contractors on the basis of best value, not on procurements that are awarded based on lowest price.

For this procurement, the Division has determined, pursuant to New York State Executive Law Article 15-A, that the assessment of the diversity practices of Firms to this solicitation is practical, feasible and appropriate.

Accordingly, Firms are required to submit responses, including documentation, to the Diversity Practices Questionnaire, Form 6.1, to the Division as part of its Administrative Proposal. The questionnaire consists of eight (8) questions for Firms to answer. Please note that some questions request supporting documentation to support certain answers. A scoring rubric for the Diversity Practices Questionnaire can be found in Form 6.2

Attachments:

- Form 6.1 – Diversity Practices Questionnaire
- Form 6.2 – Diversity Practices Scoring Matrix

FORM 6.1: DIVERSITY PRACTICES QUESTIONNAIRE

I, _____, as _____ (title) of _____ firm or company (hereafter referred to as the company), swear and/or affirm under penalty of perjury that the answers submitted to the following questions are complete and accurate to the best of my knowledge:

1. Does your company have a Chief Diversity Officer or other individual who is tasked with supplier diversity initiatives? Yes or No

If Yes, provide the name, title, description of duties, and evidence of initiatives performed by this individual or individuals. No points will be awarded if the response simply identifies an individual or individuals.

2. What percentage of your company's gross revenues (from your prior fiscal year) was paid to New York State certified minority and/or women-owned business enterprises as subcontractors, suppliers, joint-venturers, partners or other similar arrangement for the provision of goods or services to your company's clients or customers?
3. What percentage of your company's overhead (i.e., those expenditures that are not directly related to the provision of goods or services to your company's clients or customers) or non-contract-related expenses (from your prior fiscal year) was paid to New York State certified minority- and women-owned business enterprises as suppliers/contractors?¹
4. Does your company provide technical training² to minority- and women-owned business enterprises? Yes or No

If Yes, provide a description of such training which should include, but not be limited to, the date the program was initiated, the names and the number of minority- and women-owned business enterprises participating in such training, the number of years such training has been offered and the number of hours per year for which such training occurs.

5. Is your company participating in a government approved minority- and women-owned business enterprise mentor-protégé program?

If Yes, identify the governmental mentoring program in which your company participates and provide government-generated evidence, such as an agreement or acceptance letter, demonstrating the extent of your company's commitment to the governmental mentoring program. Government-generated documentation supporting your company's participation in a mentoring program must be provided to receive points.

6. Does your company include specific quantitative goals for the utilization of minority- and women-owned business enterprises in its non-government procurements? Yes or No

If Yes, provide a description of such non-government procurements (including time period, goal, scope and dollar amount) and indicate the percentage of the goals that were attained.

¹ Do not include onsite project overhead.

² Technical training is the process of teaching employees how to more accurately and thoroughly perform the technical components of their jobs. Training can include technology applications, products, sales and service tactics, and more. Technical skills are job-specific as opposed to soft skills, which are transferable.

7. Does your company have a formal minority- and women-owned business enterprise supplier diversity program? Yes or No
If Yes, provide documentation of program activities and a copy of policy or program materials.

All information provided in connection with the questionnaire is subject to audit and any fraudulent statements are subject to criminal prosecution and debarment.

Signature of Owner/Official _____
Printed Name of Signatory _____
Title _____
Name of Business _____
Address _____
City, State, Zip _____

STATE OF _____
COUNTY OF _____) ss:

On the _____ day of _____, 20____, before me, the undersigned, a Notary Public in and for the State of _____, personally appeared _____, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to this certification and said person executed this instrument.

Notary Public

FORM 6.2: DIVERSITY PRACTICES SCORING MATRIX

Question #1 CDO or other person tasked with function						Yes	No	Total
						5 pts	0 pts	
Question #2 Percentage of prior yr. revenues that involved M/WBEs as subs or JVs/partners	20%+	15-19%	10-14%	5-9%	1-4%	0%		
	21 pts	14 pts	10 pts	6 pts	2 pts	0pts		
Question #3 Percentage of overhead expenses paid to M/WBEs	20%+	15-19%	10-14%	5-9%	1-4%	0%		
	17 pts	10 pts	7 pts	4 pts	1 pts	0pts		
Question 4 M/WBE Training			Robust	Moderate	Minimum	None		
			17 pts	8 pts	4 pts	0 pts		
Question #5 M/WBE Mentoring			Robust	Moderate	Minimum	None		
			13 pts	8 pts	4 pts	0 pts		
Question #6 Written M/WBE goals included in the Company's procurements			Robust	Moderate	Minimum	No		
			21 pts	12 pts	6 pts	0 pts		
Question #7 Formal Supplier Diversity Program			Robust	Moderate	Minimum	No		
			7 pts	4 pts	2 pts	0 pts		
				Total Diversity Score (Max 100 pts)				
				Weighted Score (Max 3.75 pts.)				

FORM 7: VENDOR RESPONSIBILITY QUESTIONNAIRE INSTRUCTIONS

A contracting agency is required to conduct a review of a prospective contractor (and each subcontractor whose anticipated fees for the project are estimated to be over \$100,000) to provide reasonable assurances that the vendor is responsible. The Division of the Budget recommends that vendors file the required Vendor Responsibility Questionnaire online via the New York State VendRep System. To enroll in and use the New York State VendRep System, see the VendRep System Instructions available at <http://www.osc.state.ny.us/vendrep/index.htm>.

Vendors must provide their New York State Vendor Identification Number when enrolling. To request assignment of a Vendor ID or for VendRep System assistance, contact the Office of the State Comptroller's Help Desk at 866-370-4672 or 518-408-4672 or by email at ciohelpdesk@osc.state.ny.us.

Vendors opting to complete and submit a paper questionnaire can obtain the appropriate questionnaire from the VendRep website <http://www.osc.state.ny.us/vendrep/> or may contact the Division of the Budget or the Office of the State Comptroller's Help Desk for a copy of the paper form.

This questionnaire is designed to provide information to assist a contracting agency in assessing a vendor's responsibility prior to entering into a contract with the vendor. Vendor responsibility is determined by a review of each Firm or Firm's authorization to do business in New York, business integrity, financial and organizational capacity, and performance history.

Contractors (and subcontractors) must answer every question in the questionnaire and where appropriate additional information may be required for the questionnaire to be complete and accurate. The completed questionnaire and responses will become part of the procurement record.

It is imperative that the person completing the vendor responsibility questionnaire be knowledgeable about the proposing contractor's business and operations as the questionnaire information must be attested to by an owner or officer of the vendor.

Vendor Responsibility Questionnaire Requirement:

The Firm has (Please check the appropriate box):

Certified and filed the Vendor Responsibility Questionnaire on-line via the New York State VendRep System; **OR**

Included a properly executed paper copy of the Vendor Responsibility Questionnaire with the Administrative Proposal.

FORM 8: PROCUREMENT LOBBYING RESTRICTIONS

Pursuant to State Finance Law §§139-j and 139-k, certain restrictions are placed on contact with state agencies during the procurement process. The term “Contact” is defined by statute and refers to those oral, written or electronic communications that a reasonable person would infer are attempts to influence the governmental procurement. In addition to obtaining the required identifying information, the state agency must inquire and record whether the person or organization that made the contact was the Offerer or was retained, employed or designated on behalf of the Offerer to appear before or contact the Governmental Entity.

The “Restricted Period” is the period of time commencing with the earliest date of written notice, advertisement or solicitation of a request for proposal, invitation for bids, or solicitation of proposals, or any other method for soliciting a response from Offerers intending to result in a Procurement Contract with a State agency and, ending with the final contract award and approval by, where applicable, the Office of the State Comptroller.

New York State employees are also required to obtain certain information when contacted during the restricted period and make a determination of the responsibility of the Offerer pursuant to these two statutes. Certain findings of non-responsibility can result in rejection for contract award and in the event of two findings within a 4 year period; the Offerer is debarred from obtaining governmental procurement contracts. Further information about these requirements can be found at:

<http://ogs.ny.gov/aboutOgs/regulations/defaultAdvisoryCouncil.asp>.

Any Firm responding to the solicitation must complete the form found below and submit it to the State agency.

Questions regarding this form may be directed to the Designated Contacts for this solicitation:

Contracts Officer:	Michelle Heaslip
Contract Administrator:	Alisa Fortune
Additional Contacts:	Roxanne West, Barbara Farley

PROCUREMENT LOBBYING FORM

1. Offerer/Firm certifies that it understands and agrees to comply with the procedures of the NYS Division of the Budget relative to permissible contacts as required by State Finance Law Section 139-j (3) and Section 139-j (6) (b).
2. **CONTRACTOR DISCLOSURE OF PRIOR NON-RESPONSIBILITY DETERMINATIONS**
Pursuant to Procurement Lobbying Law (SFL §139-j)

- (a) Has any Governmental Entity made a finding of non-responsibility regarding the individual or entity seeking to enter into the Procurement Contract in the previous four years?
 Yes No

If yes, please answer the following question:

- (b) Was the basis for the finding of non-responsibility due to a violation of State Finance Law §139-j?
 Yes No

If "Yes" was the basis for the finding of non-responsibility due to the intentional provision of false or incomplete information to a governmental entity?

- Yes No

If "Yes", please provide details regarding the finding of non-responsibility:

Governmental Entity: _____

Date of Finding of Non-Responsibility: _____

Basis of Finding of Non-Responsibility (attach additional sheets as necessary)

3. Has any governmental entity terminated or withheld a procurement contract with the above-named individual or entity due to the intentional provision of false or incomplete information?
 Yes No

If yes, provide details:

Governmental Entity: _____

Date of Termination or Withholding of Contract: _____

Basis of Termination or Withholding: (add additional pages if necessary)

4. Offerer/Firm certifies that all information provided to the Division of the Budget, with respect to State Finance Law Section 139-k is complete, true and accurate.

Name of Offerer's Firm/Company: _____

Offerer's Business Address: _____

Offerer's signature: _____ **Date:** _____

I understand that my signature represents that I am signing and responding to all certifications listed above.

Print Name: _____

Title of Person signing this form: _____

FORM 9: DISCLOSURE OF PENDING OR PRIOR LAWSUITS, CONFLICTS OF INTEREST, OR INVESTIGATIONS OR DISCIPLINARY ACTIONS

Disclosure of Pending or Prior Lawsuits, Conflicts of Interest, or Investigations or Disciplinary Actions must be documented and submitted with the Administrative Proposal. Please include the following information:

- A. Firms must provide a list of any legal proceedings or investigations concerning the Firm over the last five (5) years, if any, including the nature and outcome of any lawsuit if litigation is complete. Firms must also specifically note any prior or pending lawsuit(s) or litigation between the Firm and any New York State department, agency, board, or commission, if any. The nature of the lawsuit and its outcome, if litigation is complete, should be described briefly below.

Does the Firm have any information pertaining to the above that must be disclosed? If Yes, the Firm must disclose the requisite information as part of the Firm's Administrative Proposal.

Yes _____ No _____

- B. Disclose any existing or contemplated relationship with any other person or entity, including relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the Firm or former officers and employees of the Agencies and their Affiliates, in connection with your rendering services enumerated in this RFP. If a conflict does or might exist, please describe how your Firm would eliminate or prevent it. Indicate what procedures will be followed to detect, notify the Agencies of, and resolve any such conflicts.

Does the Firm have any information pertaining to the above that must be disclosed? If Yes, the Firm must disclose the requisite information as part of the Firm's Administrative Proposal.

Yes _____ No _____

- C. The Firm must disclose whether it, or any of its members, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Does the Firm have any information pertaining to the above that must be disclosed? If Yes, the Firm must disclose the requisite information as part of the Firm's Administrative Proposal.

Yes _____ No _____

Firm Name: _____

Name, Title: _____

Signature: _____ Date: _____

FORM 10: FREEDOM OF INFORMATION LAW REDACTION REQUEST

The Firm should indicate below if there is specific information in a Firm’s proposal that a Firm claims to be proprietary and/or trade secret information that meets the definition set forth in Section 87(2)(d), the Firm should provide a letter in its Administrative Proposal outlining any specific concerns regarding disclosure under the New York State Freedom of Information Law (Article 6 of the Public Officers Law).

Is the Firm submitting a Freedom of Information Law Redaction request? If Yes, Firm should include the specific details of its request as part of the Firm’s Administrative Proposal.

Yes _____ No _____

Firm Name: _____

Name, Title: _____

Signature: _____ Date: _____

FORM 11: EXECUTIVE ORDER NO. 177 CERTIFICATION

The New York State Human Rights Law, Article 15 of the Executive Law, prohibits discrimination and harassment based on age, race, creed, color, national origin, sex, pregnancy or pregnancy-related conditions, sexual orientation, gender identity, disability, marital status, familial status, domestic violence victim status, prior arrest or conviction record, military status or predisposing genetic characteristics.

The Human Rights Law may also require reasonable accommodation for persons with disabilities and pregnancy-related conditions. A reasonable accommodation is an adjustment to a job or work environment that enables a person with a disability to perform the essential functions of a job in a reasonable manner. The Human Rights Law may also require reasonable accommodation in employment on the basis of Sabbath observance or religious practices.

Generally, the Human Rights Law applies to:

- employers of four or more people, employment agencies, labor organizations and apprenticeship training programs in all instances of discrimination or harassment;
- employers with fewer than four employees in all cases involving sexual harassment; and,
- any employer of domestic workers in cases involving sexual harassment or harassment based on gender, race, religion or national origin.

In accordance with Executive Order No. 177, the Firm hereby certifies that it does not have institutional policies or practices that fail to address the harassment and discrimination of individuals on the basis of their age, race, creed, color, national origin, sex, sexual orientation, gender identity, disability, marital status, military status, or other protected status under the Human Rights Law.

Executive Order No. 177 and this certification do not affect institutional policies or practices that are protected by existing law, including but not limited to the First Amendment of the United States Constitution, Article 1, Section 3 of the New York State Constitution, and Section 296(11) of the New York State Human Rights Law.

Firm Name: _____

Name, Title: _____

Signature: _____ Date: _____

FORM 12: SEXUAL HARASSMENT PREVENTION CERTIFICATION

State Finance Law §139-I requires firms on state procurements to certify that they have a written policy addressing sexual harassment prevention in the workplace and provide annual sexual harassment training to all its employees.

By submission of this bid, each firm and each person signing on behalf of any firm certifies, and in the case of a joint bid each party thereto certifies its own organization, under penalty of perjury, that the firm has and has implemented a written policy addressing sexual harassment prevention in the workplace and provides annual sexual harassment prevention training to all of its employees. Such policy shall, at a minimum, meet the requirements of section two hundred one-g of the labor law.

The Firm's signature below certifies its compliance with State Finance Law §139-I.

Firm Name: _____

Name, Title: _____

Signature: _____ Date: _____

FORM 13: Certification Under Executive Order No. 16 Prohibiting State Agencies and Authorities from Contracting with Businesses Conducting Business in Russia

Executive Order No. 16 provides that "all Affected State Entities are directed to refrain from entering into any new contract or renewing any existing contract with an entity conducting business operations in Russia." The complete text of Executive Order No. 16 can be found [here](#).

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case the sanctions are lifted during a solicitation or even after award in the case of some solicitations.

As defined in the Executive Order No. 16, an "entity conducting business operations in Russia" means and institution or company, wherever located, conduct in any commercial activity in Russia or transacting business with the Russian Government or with commercial entities headquartered in Russia and with their principal place of business in Russia in the form of contracting. Sales, purchasing, investing, or any business partnership.

Is Vendor an entity conducting business operations in Russia, as defined above? Please answer by checking one of the following boxes:

- | | |
|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <input type="checkbox"/> | 1. No, Vendor does not conduct business operations in Russia within the meaning of Executive Order No. 16. |
| <input type="checkbox"/> | 2.a. Yes, Vendor conducts business operations in Russia within the meaning of Executive Order No. 16 but has taken steps to wind down business operations in Russia or is in the process of winding down business operations in Russia. (Please provide a detailed description of the wind down process and a schedule for completion.) |
| <input type="checkbox"/> | 2.b. Yes, Vendor conducts business operations in Russia within the meaning of Executive Order No. 16 but only to the extent necessary to provide vital health and safety services within Russia or to comply with federal law, regulations, executive orders, or directives. (Please provide a detailed description of the services being provided or the relevant laws, regulations, etc.) |
| <input type="checkbox"/> | 3. Yes, Vendor conducts business operations in Russia within the meaning of Executive Order No. 16. |

The undersigned certifies under penalties of perjury that they are knowledgeable about the Vendor's business and operations and that the answer provided herein is true to the best of their knowledge and belief.

Vendor Name: _____

(legal entity)

By: _____

(signature)

Name: _____

Title: _____

Date: _____